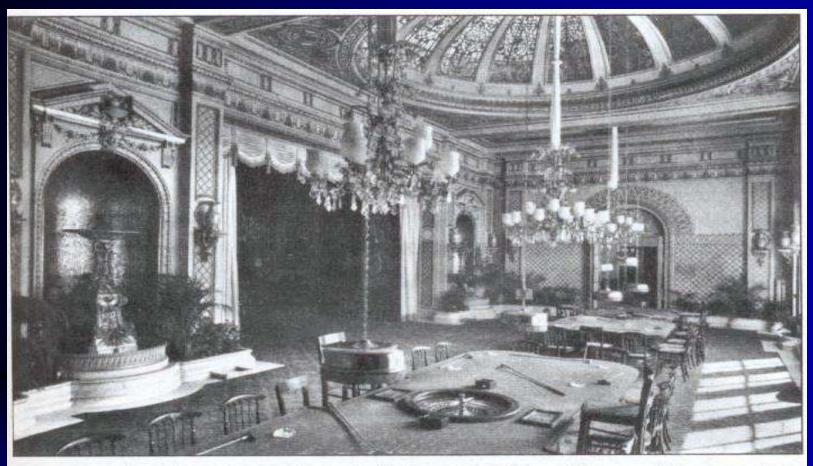
## Beyond the Net: New Technologies & Sports Wagering

Jeffrey L. Derevensky, Ph.D. McGill University



# The Changing Face of Gambling



From the 1830s until the 1870s, under the leadership of Jacques Bénazet and his son Edward, Baden-Baden was perhaps Europe's most popular gambling spa.

This image of the main gambling room dates from the 1930s.







### Our new field of dreams...









Gold Coast in Queensland, Australia



# Gambling is catering to a new generation of youth...

## The millennials



## So what's so different??

## Technologically sophisticated







### Social media users

### Today's Youth & Social Media...

- 1. keeps people connected
- 2. enhancement of self (good for the ego)
- 3. represents an integral part of daily life; to be without it is socially isolating
- 4. fosters obsessive behavior- need to check-in regularly
- 5. mixed feelings about games: waste time, all consuming (think about games even when not playing them)

#### Social media users

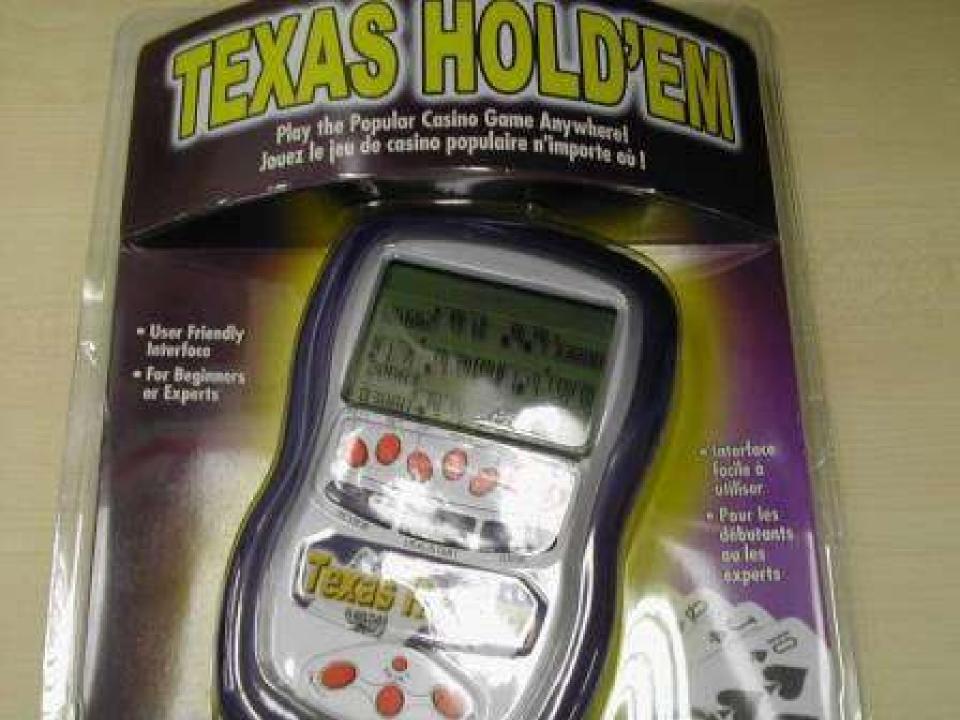
- 6. social games & videogames can be enjoyable, entertaining, fun
- 7. enhances avoidance of problems
- 8. helps relieve boredom

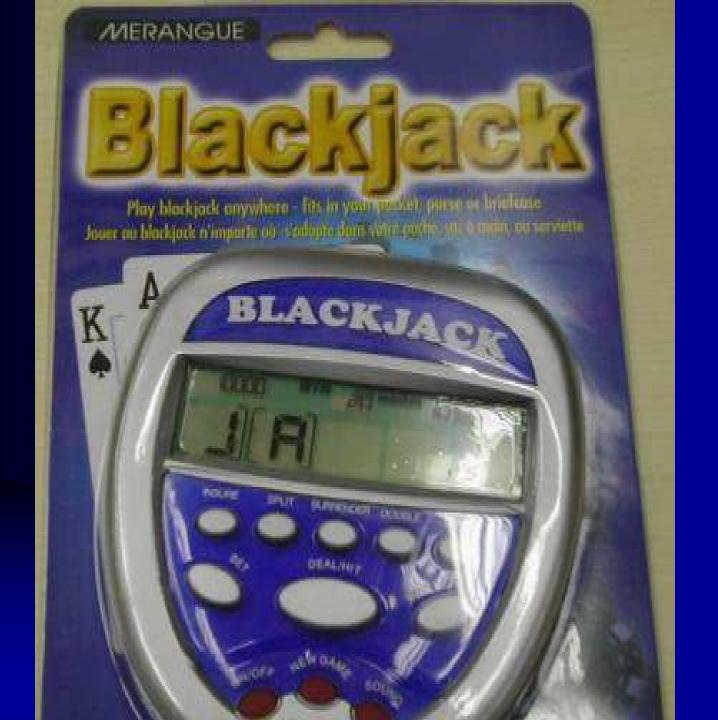
## Today... GAMBLING (gaming) has become normalized in our society

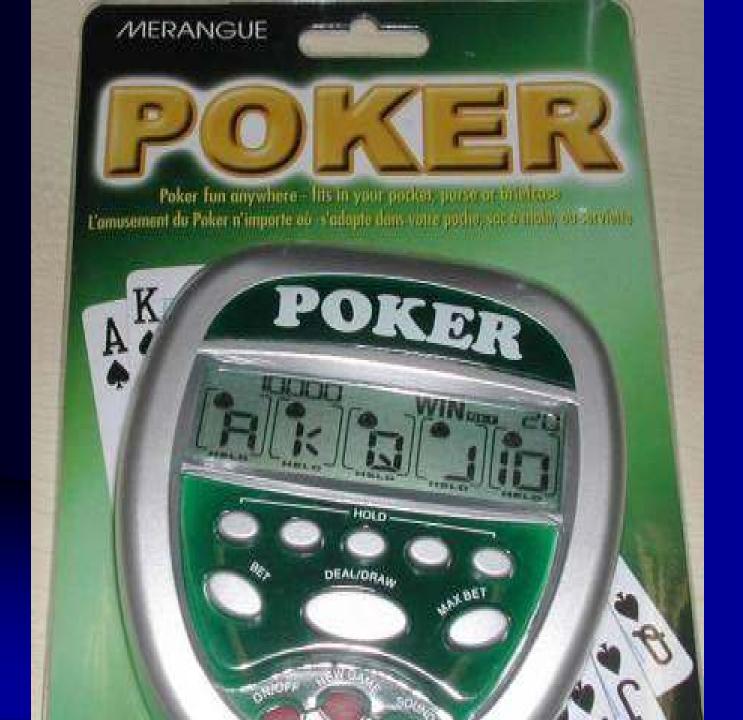


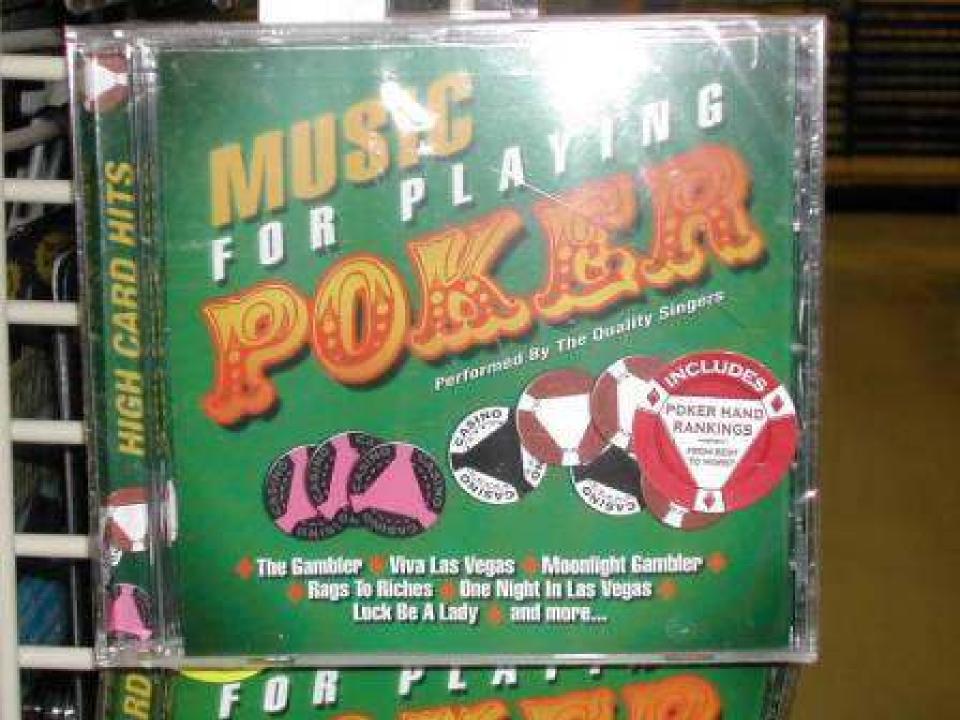


















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Pic-Chip-Photo is a photo shop specializing in putting personal photos quickly onto poker chips. Based out of Las Vegas, Nevada, we were founded in 2005. Our mission is providing a unique and fun, one of a kind custom poker chip of your design. Our chips are affordable and we are not driven to the biggest just the VERY BEST in custom quality.





Photo

Poker Chips



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Although, the concept of a personalized photo on a poker chip is not new; the difference between Pic-Chip-Photo and other companies are most bulk distributors require a set-up fee, lengthy wait times and a minimum of 200+ chip purchases. At Pic-Chip-Photo we are quick, reliable and have 'NO' minimum quantity as with bulk distributors. We can make 1 chip to 100 chips quickly and with any picture and any custom design at an affordable price.





Pic-Chip-Photo

Comments about Pic-Chip-Photo...



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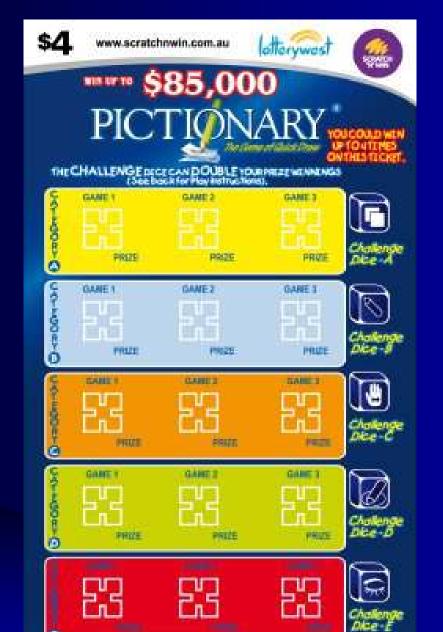
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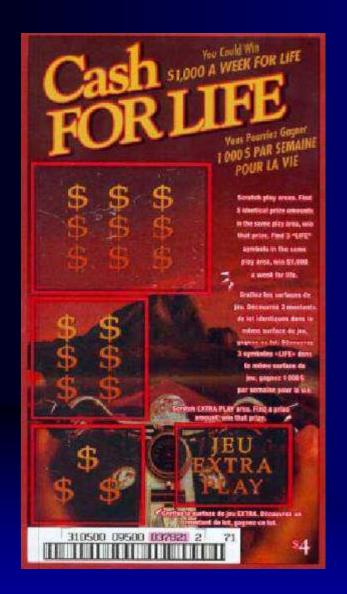


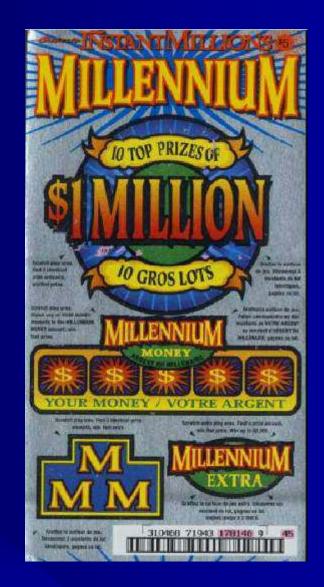




















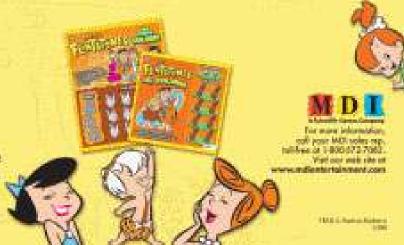


## FUNDERUS.

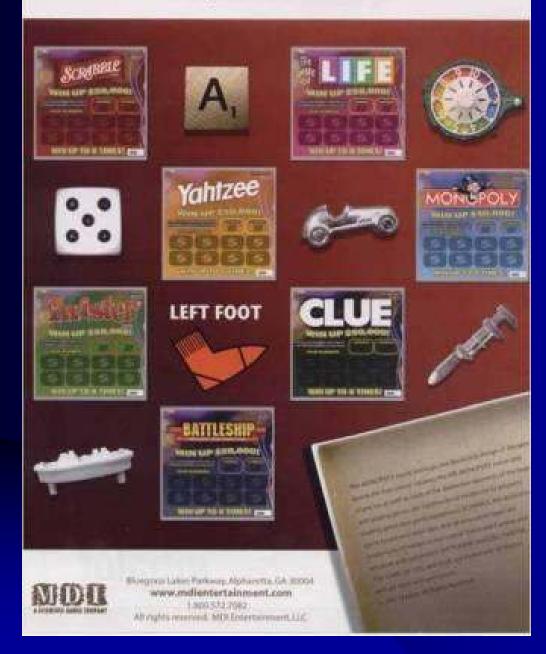
#### YABBA-DABBA-DOO!

Have we got a great new game for you! They're the modern stone-age family & they're just as popular today as they were when The Flintstones first appeared years ago!

THE FLINTSTONES ROCK!!



#### They're out of the box.





**VOID IF REMOVED** 

中枢主要 000





WIN UP TO 10 TIMES!







### Slots for kids

### Slots for adults

















## **TEXAS HOLD'EM CHARITY** POKER TOURNAMENT

#### SATURDAY MAY 30TH AT THE POSTHAUS PUB (230 Hwy 33)

- **★ 5 PM DRINK SPECIALS**
- **★ 6 PM BUFFET DINNER**
- **★7PM POKER**

- **★ \$20 DINNER ONLY**
- **★ \$20 POKER ONLY**
- **★ \$35 DINNER & POKER**

CASH PRIZES! 50/50 DRAW, SILENT AUCTION & DRINK SPECIALS

Today's games come in many varieties and can be played on multiple platforms...

## Videogames...

## Videogame platforms



## Multiple genres

Action games

Adventure games

Sports games

Science fiction games

Shooter games

Multiple genres (e.g., Grand Theft Auto, I, II, III)

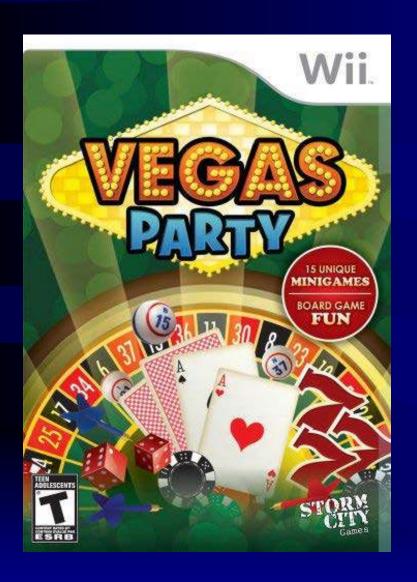
Gambling-related games

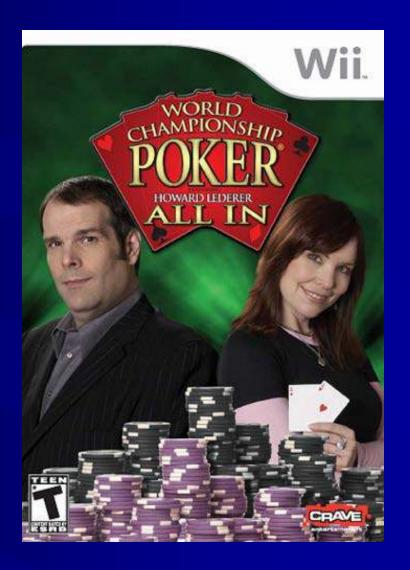
**Table 22**Age of Onset for Video Games by Gender and Gaming Addiction

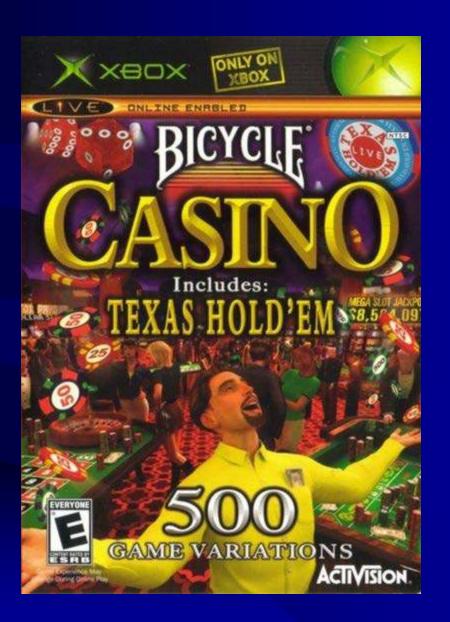
	N	Mean	SD
Gender			
Male	518	8.58	2.73
Female	574	9.94	2.84
Gaming addiction			
Social gamer <sup>a</sup>	1057	9.34	2.85
Addicted gamer <sup>b</sup>	35	7.91	3.16
Total	1092	9.30	2.87

<sup>&</sup>lt;sup>3</sup>GAS score (0-3).

<sup>&</sup>lt;sup>b</sup>GAS score (≥4).

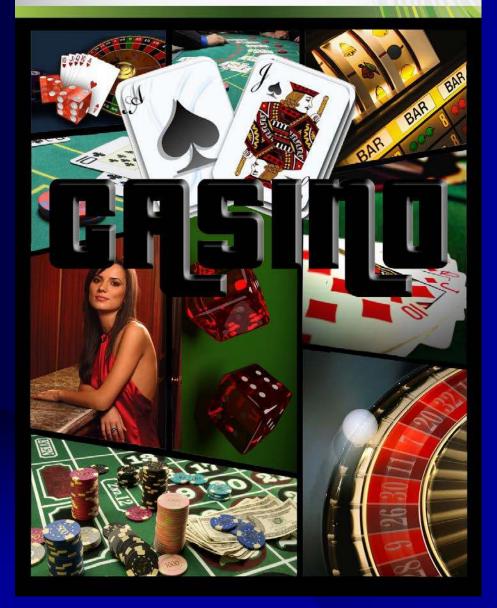




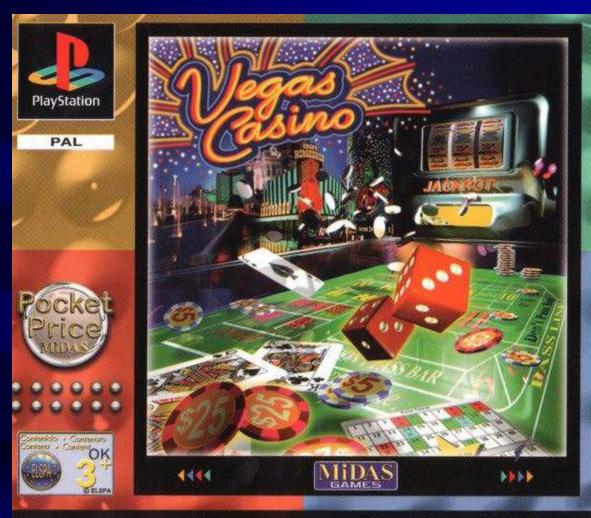




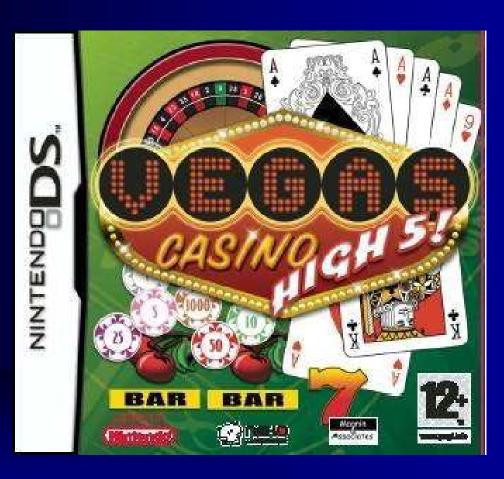




# PlayStation<sub>2</sub> Casino Challenge



## PlayStation<sub>®</sub>



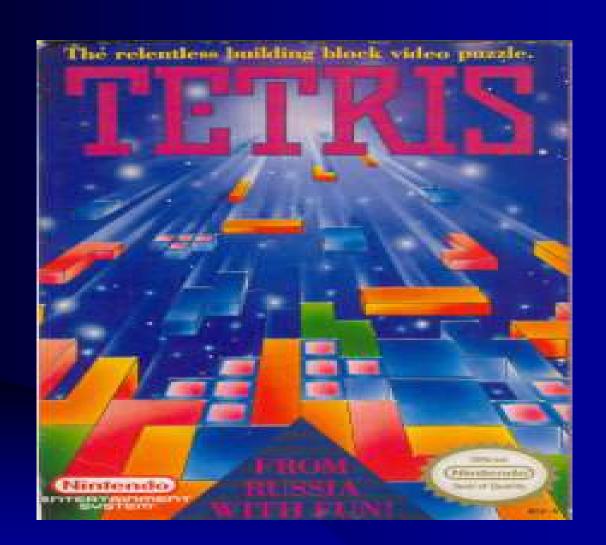
## Popular online games

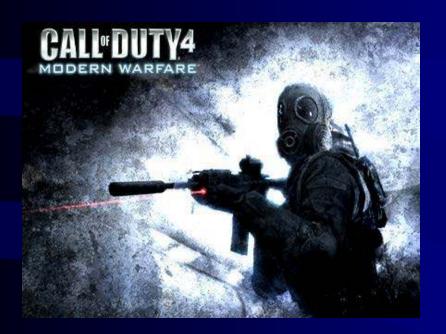




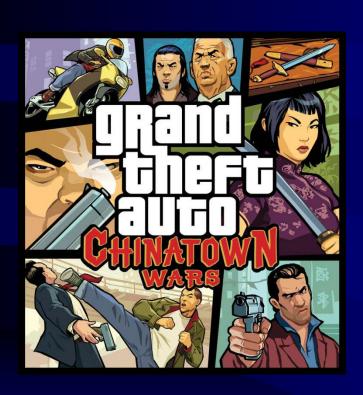
FILE - In this March 24, 2014, file photo, A detail from King Digital Entertainment's online game "Candy Crush Saga" is shown on a computer screen in New York. New Jersey casino regulators say they are ready to approve gambling on social games that involve an element of skill. Currently, most games offer free play up to certain limits. From there, players can buy additional chances to play or equipment to use in the game. Ashley Feinberg, a staff writer at Gizmodo.com, quickly burned through \$286 in less than a month buying additional play time on Candy Crush Saga. (AP Photo/King Digital Entertainment, File) Close

The Associated Press







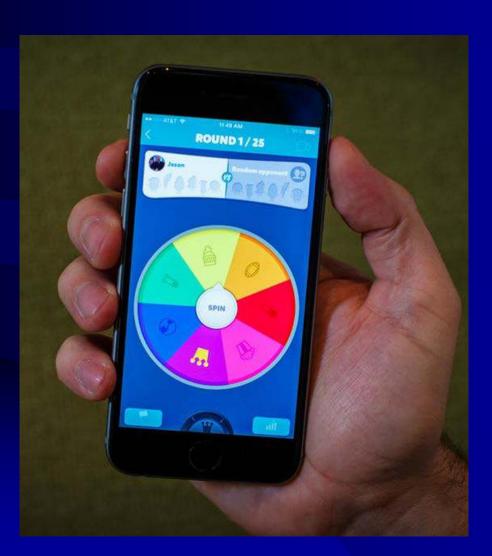






### Interactive games...

### **Trivia Crack**



### **Trivia Crack**



#### **Trivia Crack**



### Advertising on Trivia Crack

### **Heart of Vegas**



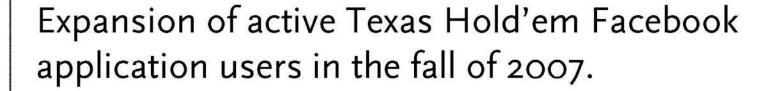
### **Heart of Vegas**

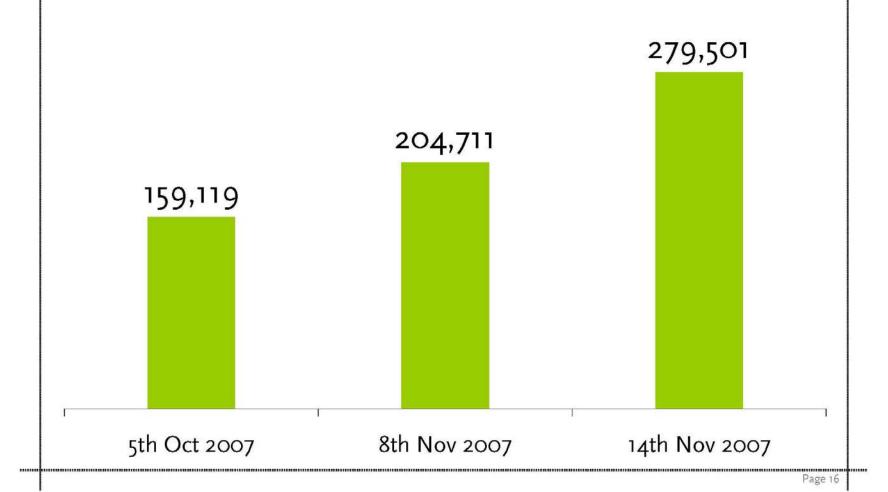


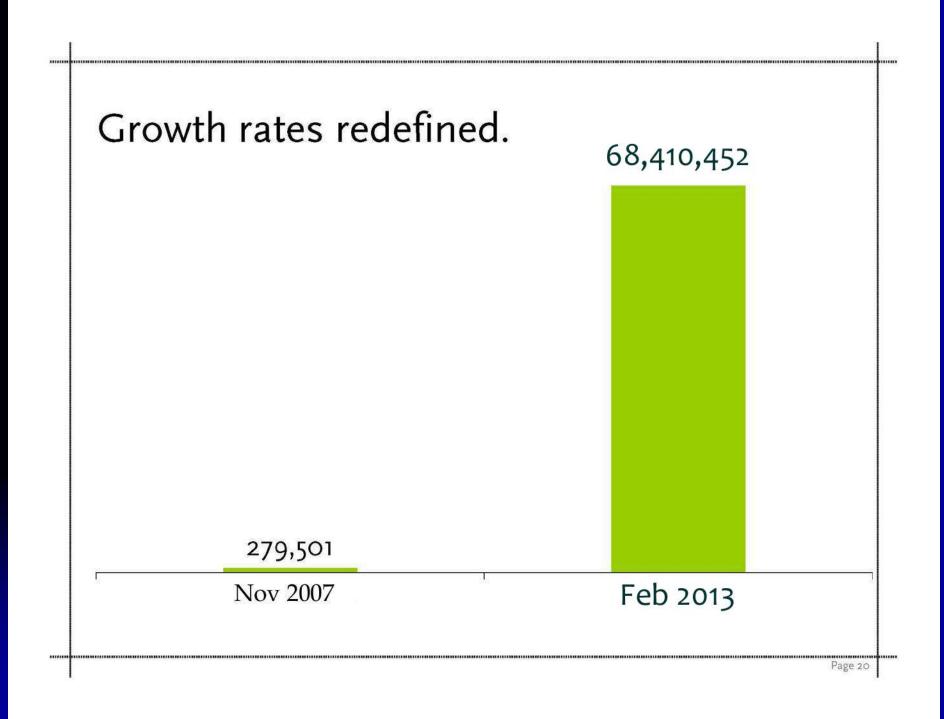
# Massively Multiplayer Online Role-Playing Games (MMORPG)



## facebook







### What are the most popular Facebook fan sites?

























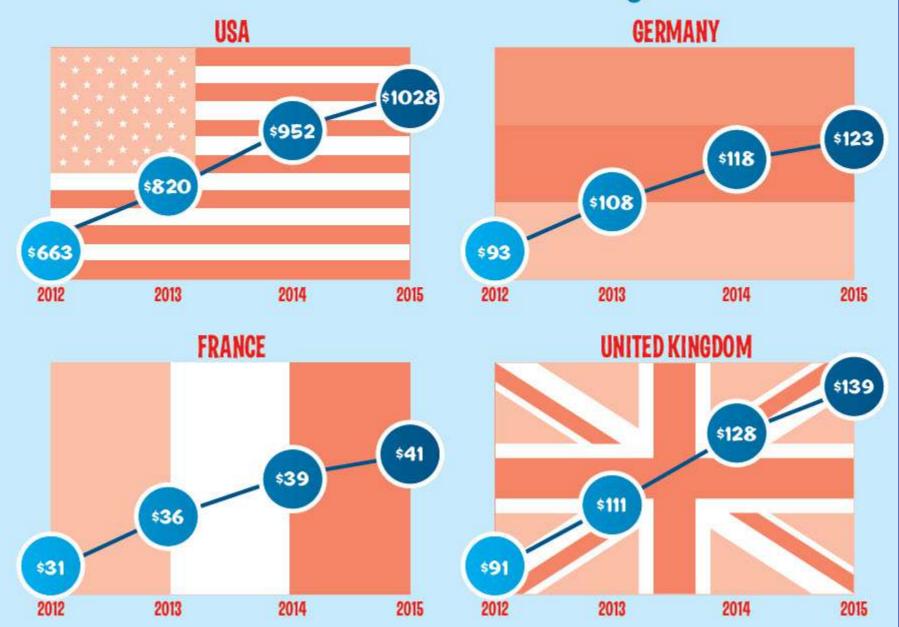
#### What we know about the Internet

- Access is widespread
- Access is inexpensive
- Internet is anonymous
- Internet is convenient
- Internet is entertaining
- Internet is used for many purposes
- Social networking has exploded

### **Social Media Games**

53% of Facebook users play social media games (81 million people play at least one game daily).

### Social Casino Revenues (\$MM) - Key Markets



### Social games can distort perceptions of winning

- Outcomes are not based on chance, but designed to prolong play
- "If only I was playing for real money.."





#### **Internet Gambling**

A recent analysis suggests that there are over 2300 online gambling sites: 642 different owners; 74 jurisdictions

- Slots (EGMs) (56%)
- Casino games (33%)
- Poker (22%)
- Sports/Race Books (19%)
- Bingo (16%)
- Lotteries (4%)
- Other activities (2%)

















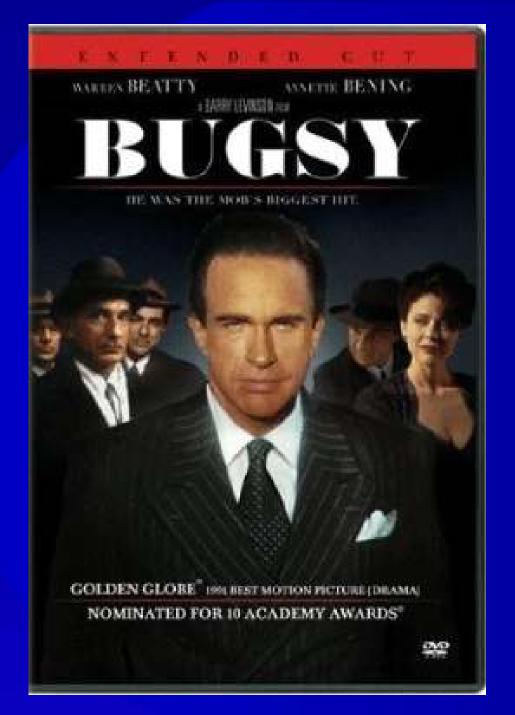


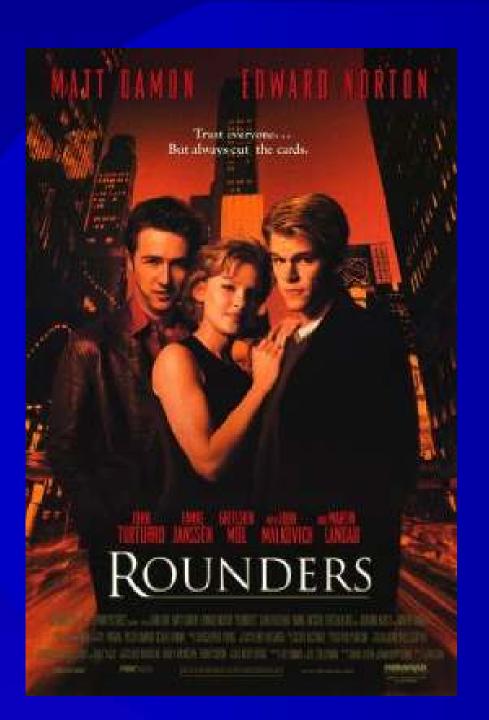


### Gambling (gaming) has become glamorized

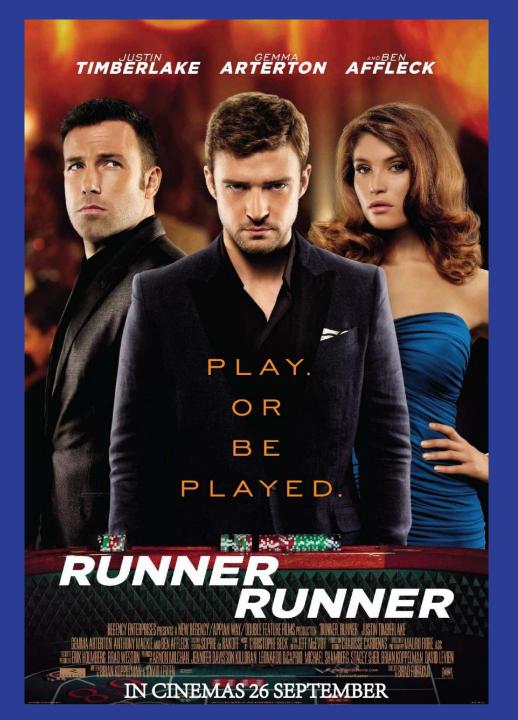












# Internet and mobile gambling is the fastest growing segment of the industry















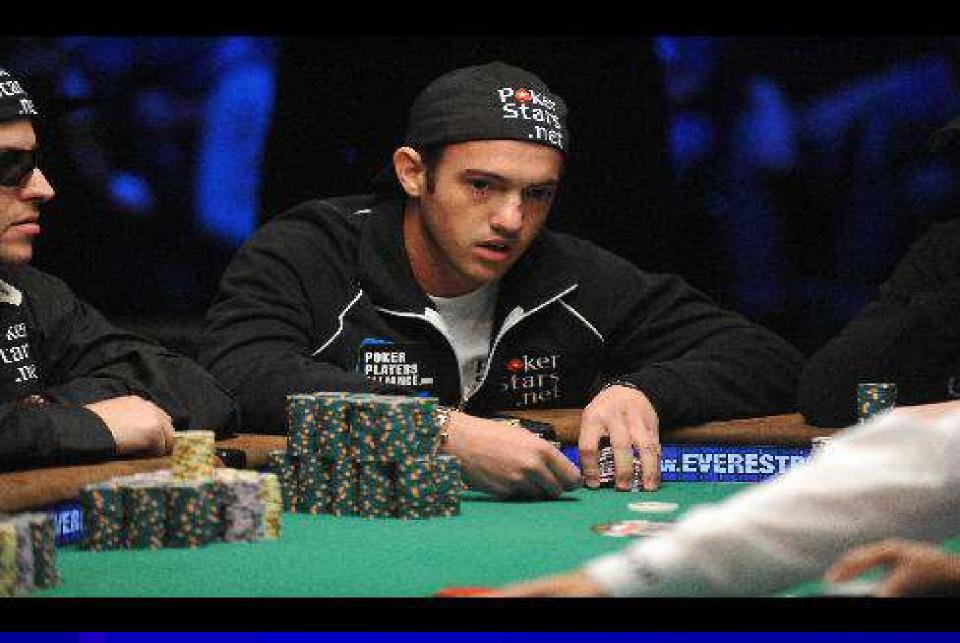








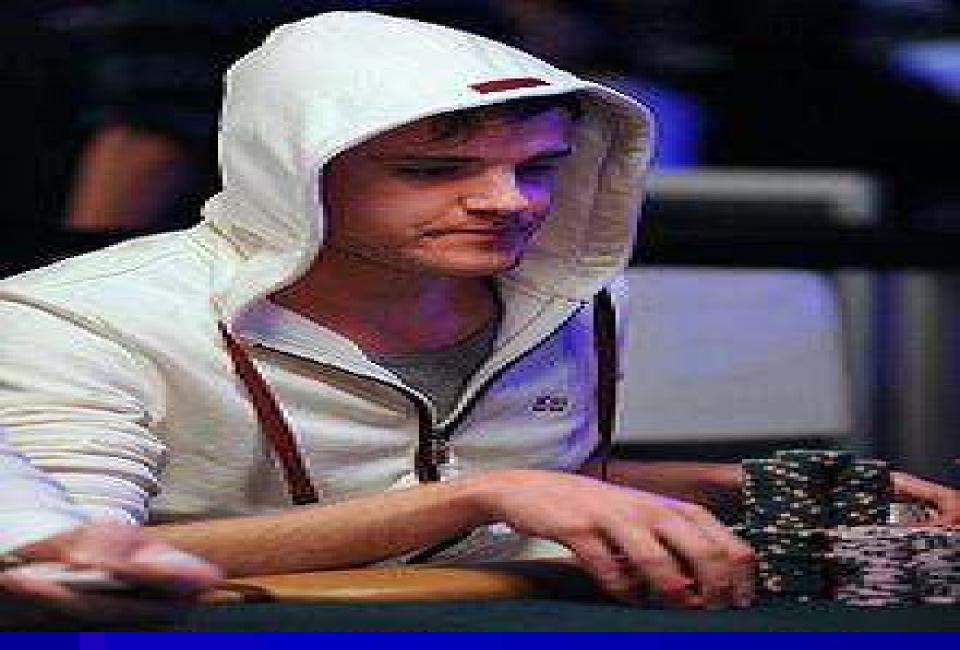




Joe Cada, age 21, Community College dropout, winner World Series of Poker, 2009, \$8.55 million



Jonathan Duhamel, age 23, University dropout, winner World Series of Poker, 2010, \$8.944 million



Pius Heinz, age 22, University student, winner World Series of Poker, 2011, \$8.72 million



Greg Merson, age 24, University dropout, winner World Series of Poker, 2012, \$8.528 million



Ryan Reiss, age 23, wins \$8.36 million in 2013 WSP recent college grad

"I've been dreaming about it a long time, ever since I was 14 and saw (Chris) Moneymaker win it."



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25/1

25/1

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#### PIMP THAT BET

#### Popular Bets

Boost your potential winnings by adding these popular bets

- 8 Tasmanian: 9/4
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- 8 Moscato: 11/10 2014-09-23 16:50:00: NEWCASTLE: Win or E/W Market
- 8 Bob: 11/4

Hide ^

66/1

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- 2014-09-23 16:20:00: NEWCASTLE: Win or E/W Market
- 8 Winter Spice: 11/4 2014-09-23 17:05:00: NOTTINGHAM: Win or E/W Market
- B Loraine: 4/1 2014-09-23 17:30:00: LINGFIELD: Win or E/W Market

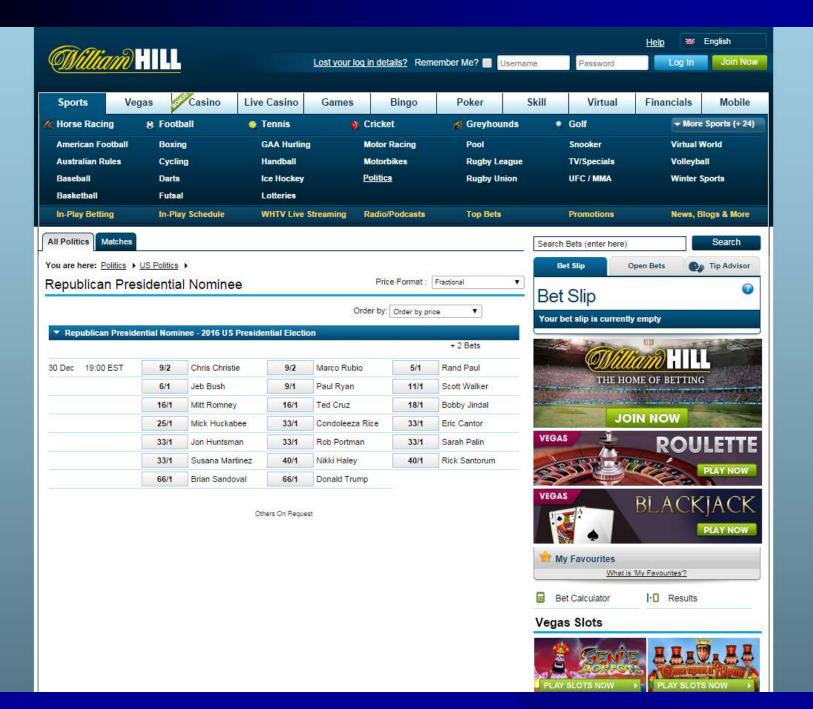
MORE BETS

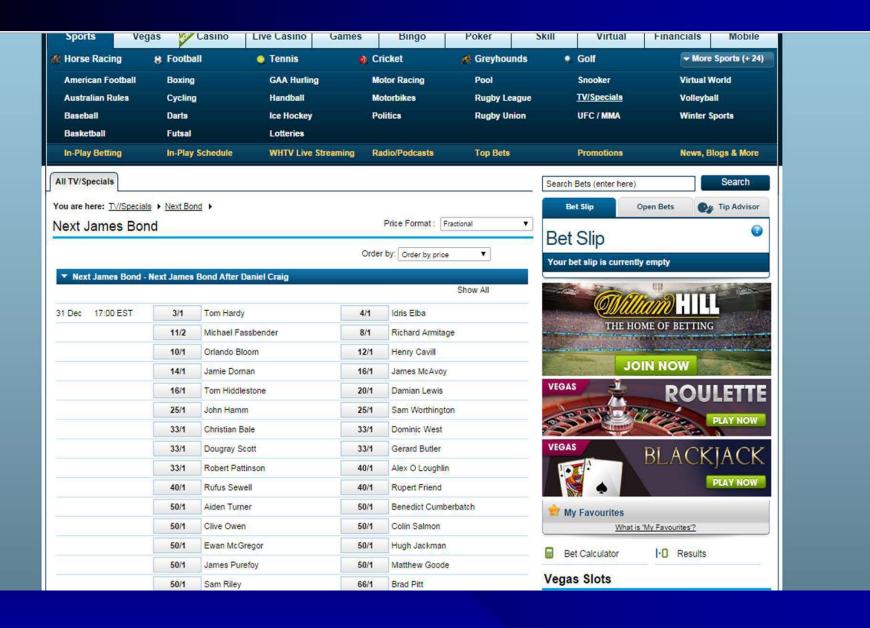
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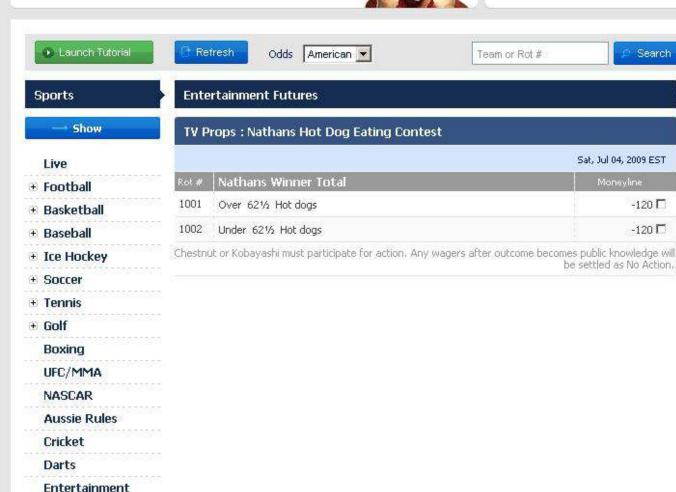


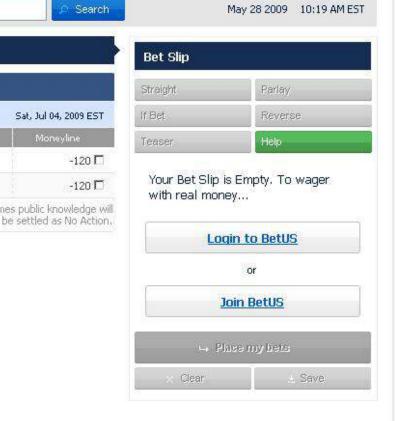
#### FREE SWIMSUIT CALENDAR & DVD TAKE THESE GIRLS HOME WITH YOU NOW!

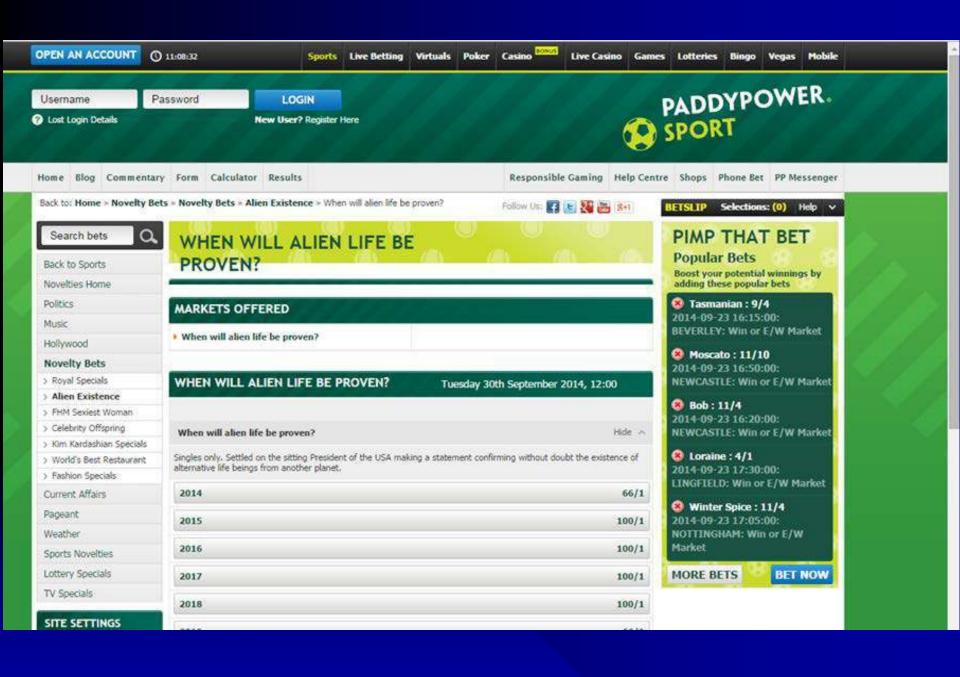
Sat, Jul 04, 2009 EST

-120 □









## Is Internet gambling problematic?

# Are Internet gamblers more likely to have problems?

- Wood & Williams (2007) Sample of on-line adult gamblers
- Non-problem gamblers: 34%
- At-risk gamblers: 24%
- Moderate problem gamblers: 23%
- Severe problem gamblers: 20%
- 2/3 of those respondents gambling on the Internet are likely to have problems

Table 10.4 Summary of main findings of studies investigating online gambling in youth Researcher Country Age (number) Prevalence of online Problem gambling (year) gambling; gender differences Byrne (2004) Canada 16-24 years 4.6% past year; Prevalence rate of problem 7.8% male/2.3% female gambling in Internet (n = 2.087)gamblers was almost 19% Griffiths & Wood UK 12-15 years 8% past year; Problem gamblers more (2007)(n = 8,017)10% male/6% female likely than social gamblers to gamble on the Internet (37% vs. 9%) USA 14-21 years Welte et al. 2% past year; Internet gamblers were likely 3% male/0% female (2009)(n = 2.274)to experience more problem gambling symptoms by virtue of gambling on more forms of gambling, as opposed to the properties of Internet gambling itself Olason (2009) Iceland 16-18 years 20% ever: 4% Problem gambling among (n = 1,513)regularly; gamblers was 3%. Among 32% male/9% female Internet gamblers it was significantly higher at 10.1% Olason et al. 24% ever; 4% Iceland 13-18 years Problem gambling among (2011)(n = 1,537)regularly; gamblers was 2.2%. Among 37% male/11.5% Internet gamblers it was female significantly higher at 7.5% Ipsos MORI UK 11-15 years 1% past week [Not reported] (2009)(n = 8,598)14-18 years Brunelle. Canada 8% past year; Significantly more Internet Cousineau et al. (n = 1.876)13% male/3% female gamblers (11%) were likely (2009)to be problem gamblers than those who did not gamble on the Internet (1.5%) Meerkamper 15-21 years Canada 8% past year [Not reported]

(n = 1,000)

(2010)

## Some clinical evidence



17th = 4 hour wed jan thurs son 10th = 4 hours Friday = 1 hour \$20 dollars Saturdaype Sunday -3 hour 5 hours \$ 80 dollars monday-5 hours +4 +5 day = Wedis -3 404/5 +nursday. 5 hours 12 hours \$ 80 dollars Friday -Safurday Sunday. 4 hours Monday -3 hours - \$60 dollars -ursday 6 hours - the dollars

1/31/07

#### Transactions from February 26 to March 25, 2009

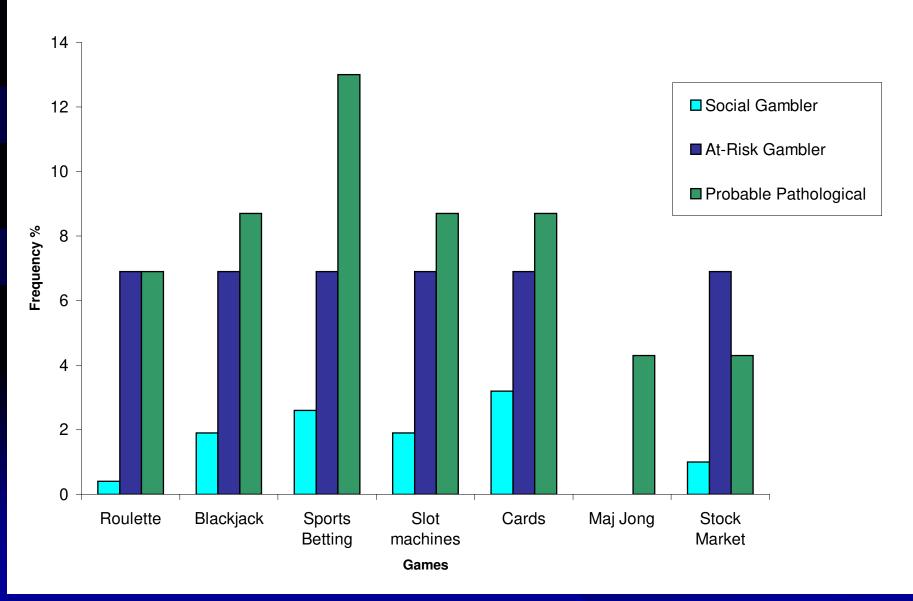
Your	paymen	its				
Trans date Mar 19	Post date Mar 23	Description TD CANADA TRUST	TORONTO			Amount(S
Total pay	yments					\$184.00
Your	interest					
Trans Post date date Description Mar 25 Mar 25 REGULAR PURCHASES				Annual Interest rate		Amount(S
Mar 25	Mar 25	CASH ADVANCES		11.50%		73.66
Total into	erest this po	eriod .				\$79.61
Your	new cha	arges and credi	ts			
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Card nu	mber me		Her e		<del>-</del>	*
Mar 09	Mar 12	PSTARS.COM	DOUGLAS	100	Cash Advances and Balance Transfers	54.00
Mar 10	Mar 12	PSTARS 5	le of man 25287**			114.79
Mar 10	Mar 13	PSTARS.COM	DOUGLAS	10	Cash Advances and Balance Transfers	40.00
Mar 10	Mar 13	PSTARS.COM 235.00 USD @ 1.324	DOUGLAS 808511**	0	Foreign Currency Transactions	311.33
Mar 10	Mar 13	PSTARS.COM 28.00 USD @ 1.3246	DOUGLAS 42857**	***	Foreign Currency Transactions	37.09
Mar 11	Mar 16	PSTARS 85 43.00 USD @ 1.3132		9	Foreign Currency Transactions	56.47
Mar 12	Mar 12	CASH ADVANCE FEE	***************************************	<b>a</b>	Professional and Financial Services	EN
Mar 12	Mar 12	CASH ADVANCE FEE		<b>2</b>	Professional and Financial Services	5.00
Mar 13	Mar 13	CASH ADVANCE FEE			Professional and Financial Services	EAC
Mar 13	Mar 13	CASH ADVANCE FEE			Professional and Financial Services	
Mar 13	Mar 13	CASH ADVANCE FEE			Professional and Financial Services	F 00
Mar 16	Mar 16	CASH ADVANCE FEE		<b>a</b>	Professional and Financial Services	5.00
Mar 25	Mar 25	OVERLIMIT FEE		la la	Professional and Financial Services	20.00

<sup>\*\*</sup> Denotes transaction in foreign currency

## Frequency of Play on Internet Gambling Sites With Money in the Past 12 Months by Gambling Severity

	N = 2292	Internet Gambling With Money <sup>1</sup>		
	IN = 2292	Yes (n = 183)	No (n = 2109)	
Gambling Groups***				
Non Gambler	n = 745	0	100	
Social Gambler	n = 1333	9.5	90.5	
At-Risk Gambler	n = 139	21.6	78.4	
Probable Pathological Gambler	n = 75	34.7	65.3	
Total		8.0*	92.0	

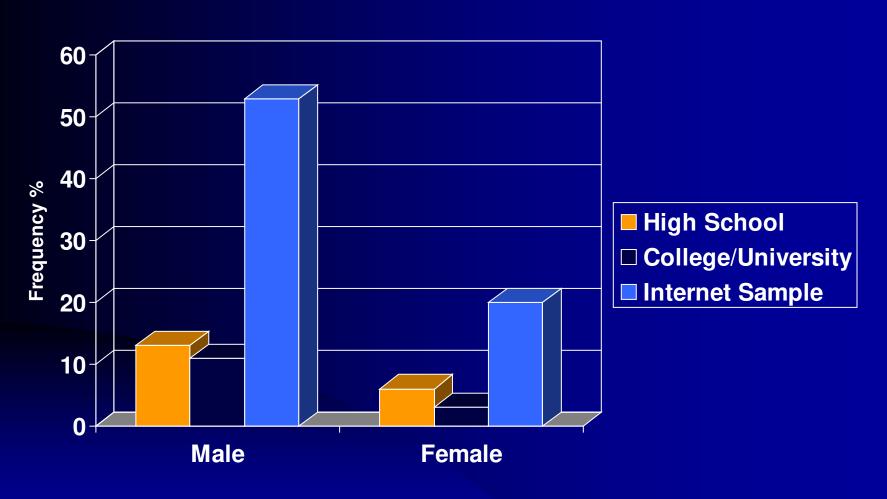
#### **Types of Internet Gambling Activities by Gambling Group**



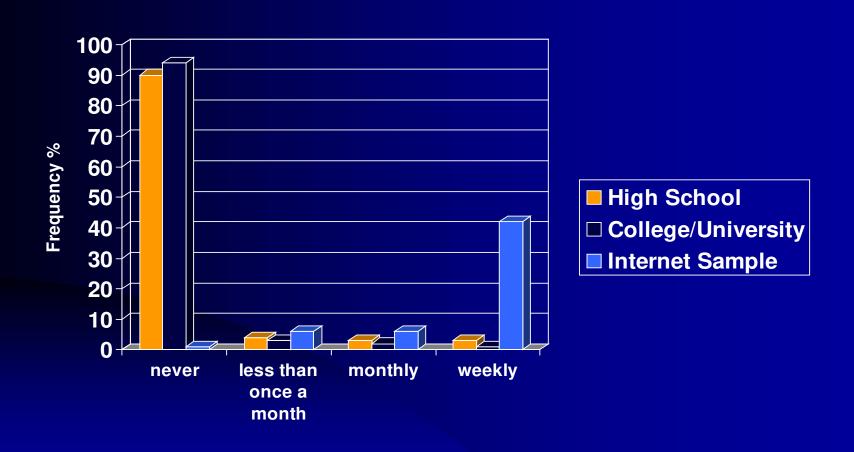
### Follow-up study (McBride & Derevensky, 2007)

- Montreal high-school students: N = 1113
- Canadian and U.S. college and university students: N = 1273
- On-line gaming newsletter link: N = 546

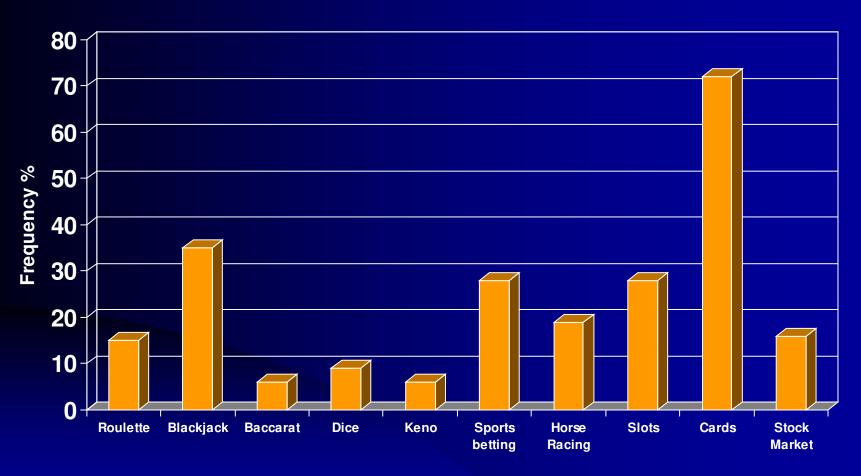
### Gambling for Money on Internet



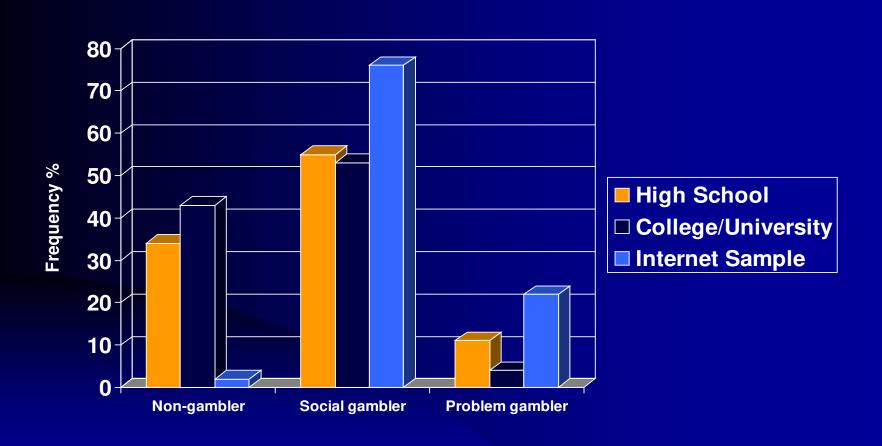
# Gambling for Money on Internet Frequency



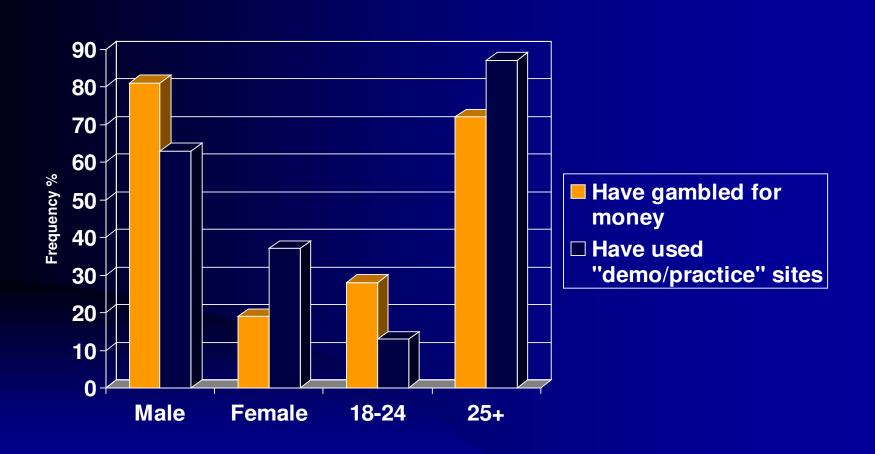
## Internet Sample Online Gambling Activities



## Gambling Severity by Sample

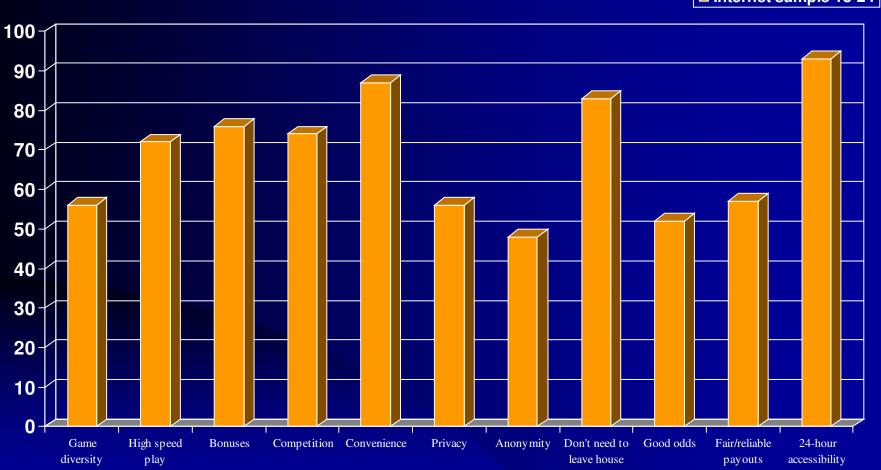


### Internet Sample of Problem Gamblers

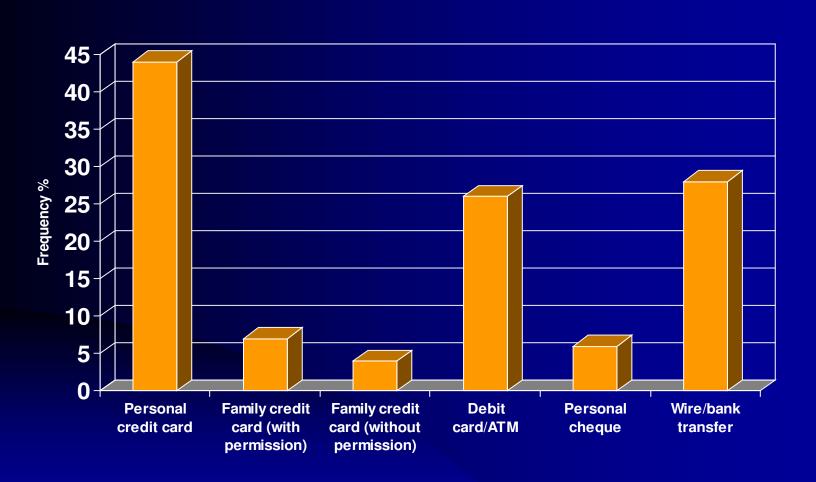


#### **Reasons Youth Gamble on Internet**

■ Internet sample 18-24



## **How Youth Are Paying**

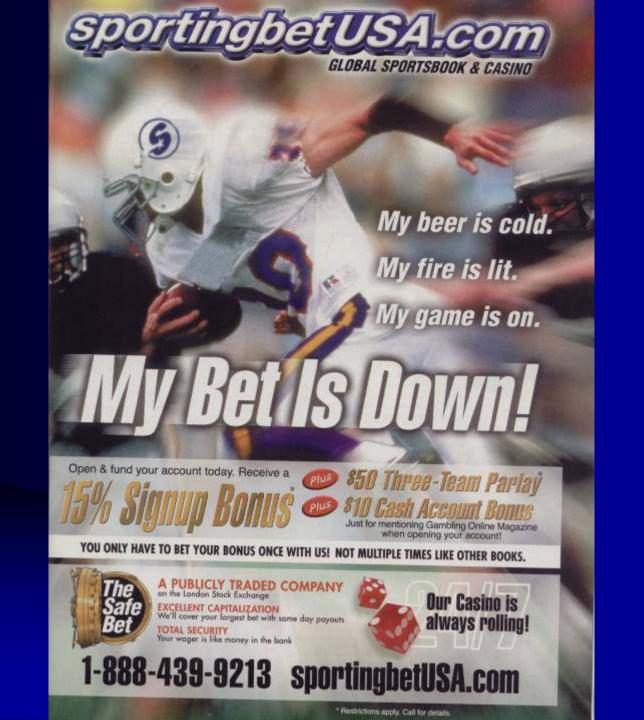


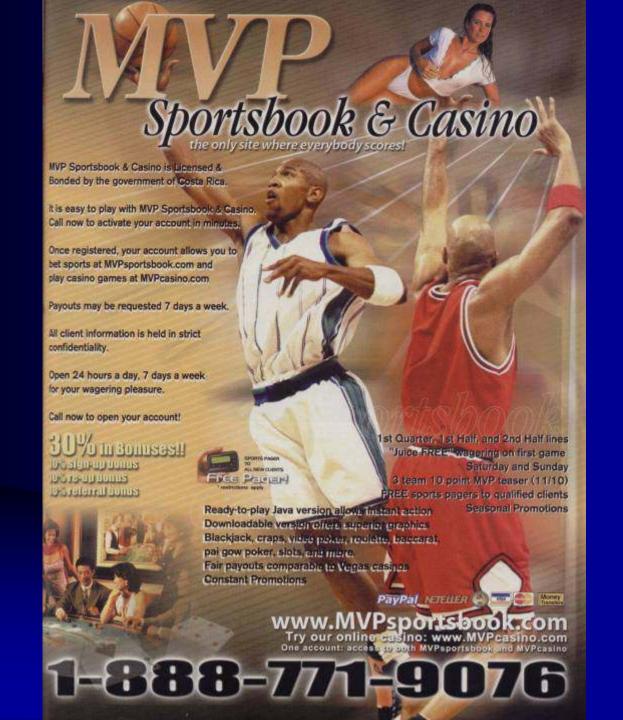


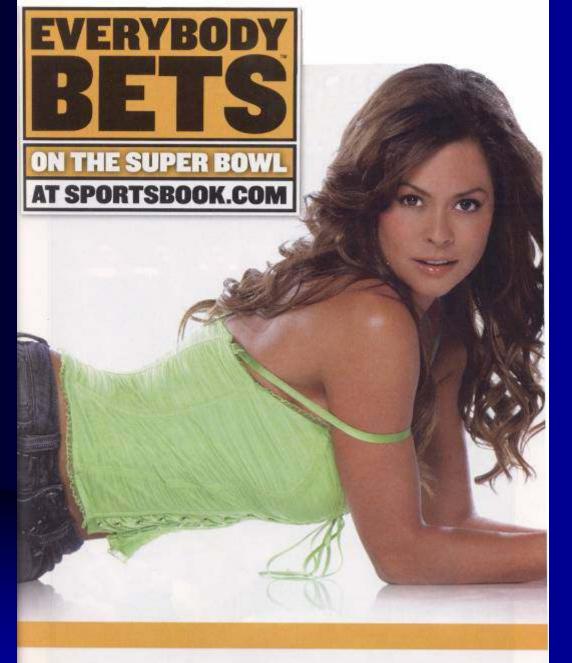
## Sports gambling: A favorite American pastime



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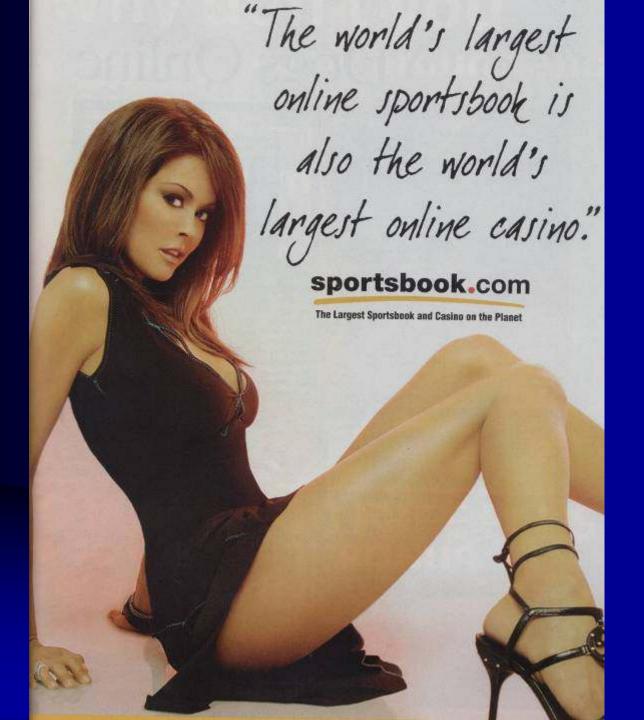




### Bet with your head, not over it.

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Winners

News



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- > 2010 Winter Olympics
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- > PRO•LINE Tie Rule Reminder





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**Jason Dragatis** 

\$18,004

Game: PRO-LINE

Location: Leduc,

Alberta

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Leduc, AB

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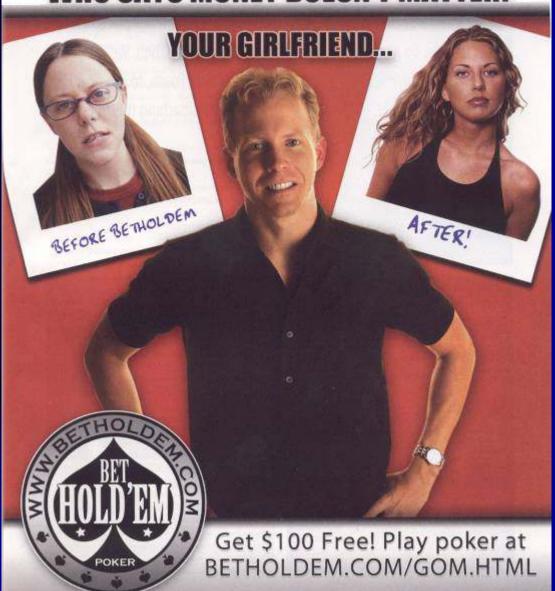
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HOW TO

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### How to Set Up a College Basketball Tournament Pool



By eHow Contributing Writer

Article Rating: \* \* \* 1 (24 Ratings)



Known as March Madness or the NCAA tournament, this event is the highlight of college basketball. Go a little "mad" yourself in March by joining with friends and putting your college ball expertise to the test.

### From Quick Guide: ACC Tournament Guide



### History of the NCAA Basketball Tournament

The NCAA Men's Basketball Tournament has grown significantly since the inaugural eight-team competition be...

More: See All Articles in this Quick Guide

#### Instructions

Find and copy the expansive bracket from a site such as ESPN.com.

Familiarize yourself with the 65 teams, which are broken into four regions: West, East, Midwest and Southeast.

Pick someone knowledgeable (and trustworthy, for goodness sake) as the grand tournament administrator.

### Things You'll Need:

Difficulty: Moderately Easy

- Televisions
- Beer
- Beer Mugs
- Basketballs

Basketballs

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How to Do a Finger Roll in Basketball

Assign point values for each round: 1 point for teams reaching the second round, 2 points for those making the third, 4 points for those reaching the

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HOW TO

### How to Be a Bookie



By eHow Contributing Writer

Article Rating: \*\*\*\*\*\* (24 Ratings)

A bookie, or bookmaker, is a person who takes bets on sporting events that people are inclined to gamble on. Depending on the outcome, bookies make a certain percentage of the winnings or pay some of it out. Follow these steps to learn how to keep the odds in your favor.

#### Instructions

Have some cash available. If you're starting out as an independent bookmaker, you must be able to put cash down up front. How much you need depends on how big you want your operation to be.

Balance your book. As a bookie, you can do this by setting a "point spread" that produces an equal number of dollars wagered on both sides of the bet. Even winners are required to pay a percentage of their bet (often called the rake or juice), which means that, assuming the same amount is riding on both sides, the bookie is guaranteed to make money.

The closer you can get to creating a spread that brings an equal amount wagered on both sides, the better chance you have of operating a consistently profitable business. See Resources for some info on spreads.

Know the sport. Be prepared to study every element of the game and its team or players, including strengths and weaknesses, injuries, tendencies, ground conditions and weather forecasts. From there, you can determine a betting line.

Step Read your clients. By knowing where the public sentiments lie, you can determine which teams are avorites. This is important if you are attempting to sway the bettors to gamble on a specific team.

Sway the bettors. Once you have determined a line that gives each team a 50/50 chance of winning, determine which team might be the public favorite. By setting the line even a little higher, the favored team's chances of winning decrease slightly and you can thus tempt the majority to wager on a team that is less likely to win; thereby potentially increasing your profits.

#### Gambling: Help - referral

Inform yourself on games of chance and lotteries. Details online

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See How Others Did It

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How popular is sports gambling?

### **Statistics**

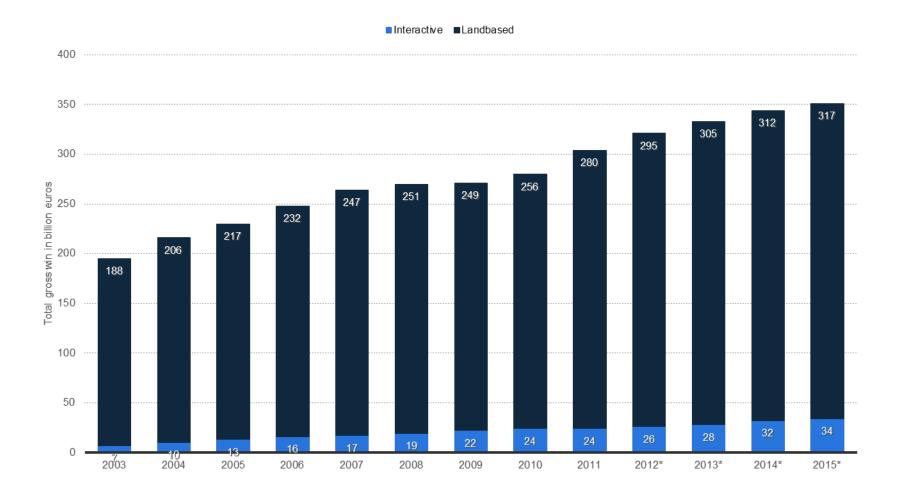
- Approximately \$3.9 billion was gambled in 2014 in Nevada's legal 187 sports books
- An estimated \$380 billion is bet through offshore books or bookies each year
- According to an ESPN survey, about 118 million Americans gambled on sports in some manner in 2008
- About 67% of all college students bet on sports
- Sports betting is 2nd to poker in popularity of gambling games among college students
- Approximately 23% of all adults wager on sports

- Approximately 33% of all American men say they gamble on sports (Pew Research Center)
- A recent survey revealed that 44% of 12th grade males reported wagering on sports at least once
- A recent poll found 42% of Americans would support legalized sports betting in all states
- Sports fans support legalized sports betting by 55%
- If legalized, sports betting would generate an estimated \$10 billion per year and \$100 million in taxes per state

# Super Bowl 2015

- Sports bettors wagered nearly \$116 million in Nevada on the 2015 Super Bowl, several million short of the record-setting \$119.4 million wagered in 2014 (Nevada Gaming Control Board).
- According to an estimate by the AGA released in January 2015, Americans were expected to make \$3.8 billion worth of illegal bets on 2015 Super Bowl.

# Total global gambling market gross win from 2003 to 2015 (in billion euros)

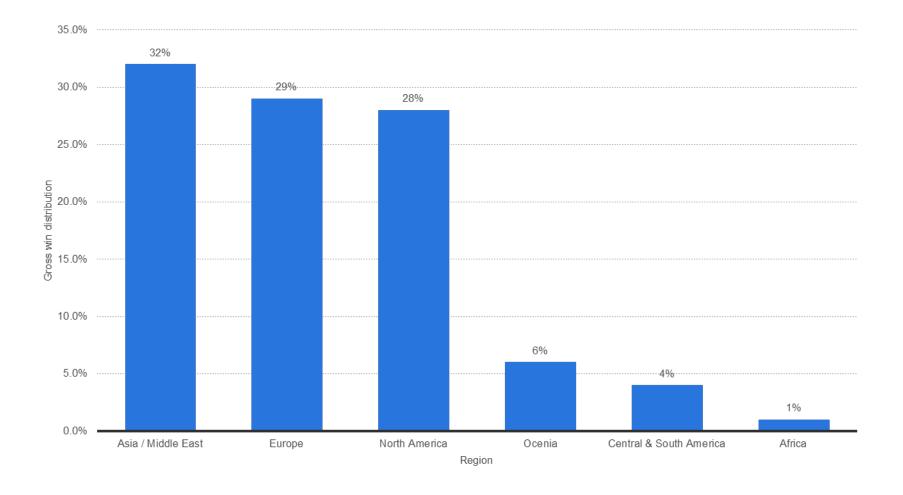


Note: Worldwide; 2003 to 2012

Further information regarding this statistic can be found on page 48.



### Distribution of global gambling gross win in 2012, by region



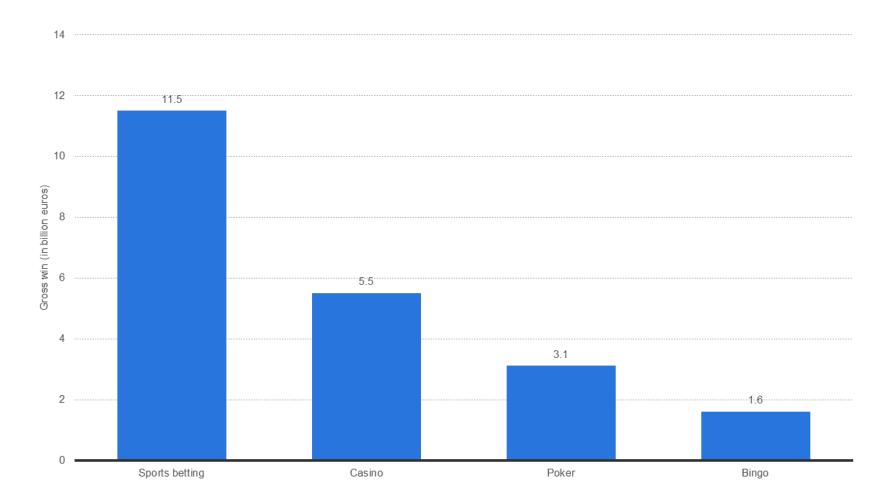
Note: Worldwide; 2012

Further information regarding this statistic can be found on page 49.



Category breakdown of total global online gambling gross win 2012

# Total global online gambling gross win by category in 2012 (in billion euros)



Note: Worldwide; 2011

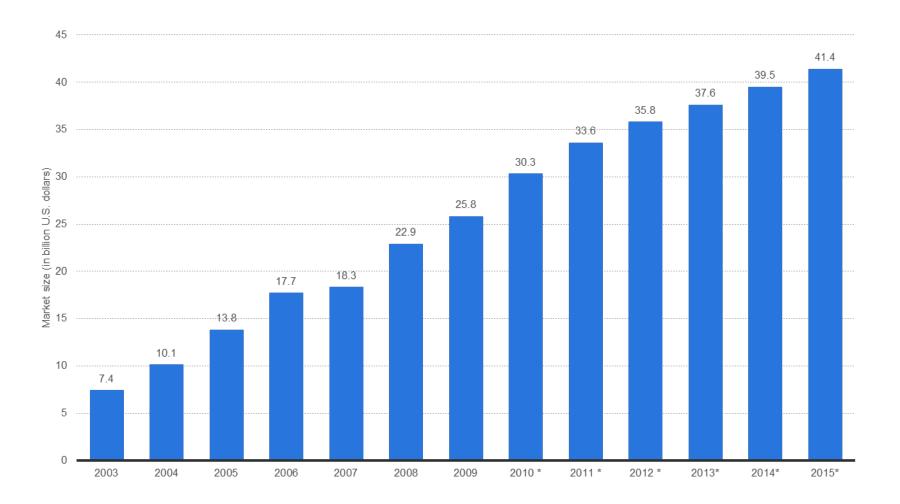
Further information regarding this statistic can be found on page 51.



Sports betting - Statista Dossier

Sports betting providers & online betting

# Size of the online gaming market from 2003 to 2015 (in billion U.S. dollars)



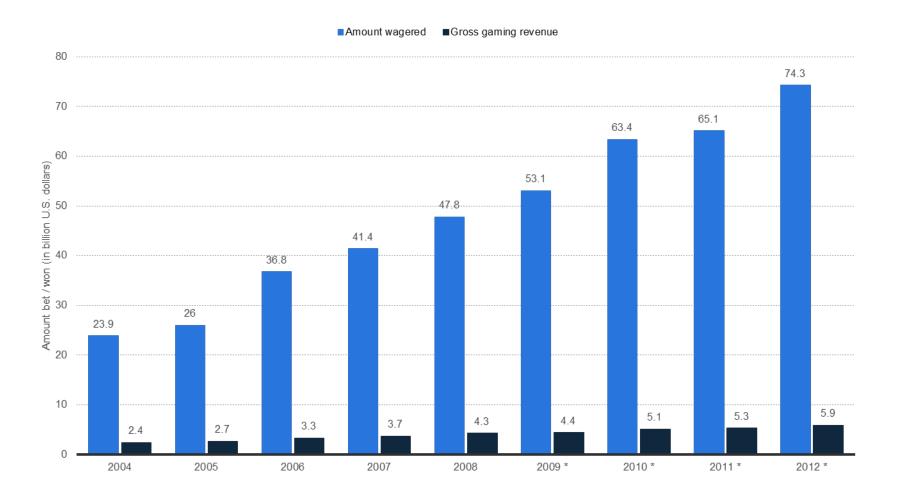
Note: Worldwide; 2003 to 2015

Further information regarding this statistic can be found on page 52.

Source: H2 Gambling Capital; bet-at-home; ID 270728



# Online sports betting: amount wagered and gross win from 2004 to 2012 (in billion U.S. dollars)

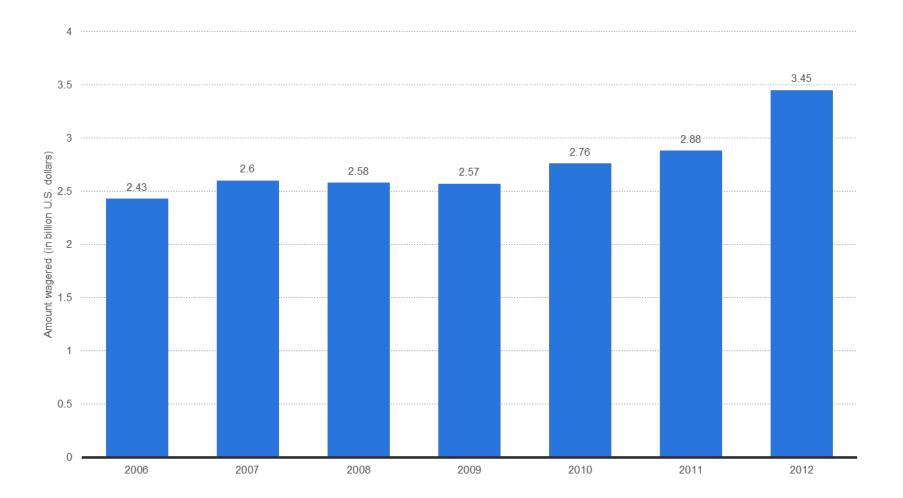


Note: Worldwide; 2004 to 2008

Further information regarding this statistic can be found on page 54.



# Total amount wagered on sporting events at Nevada sports books from 2006 to 2012 (in billion U.S. dollars)



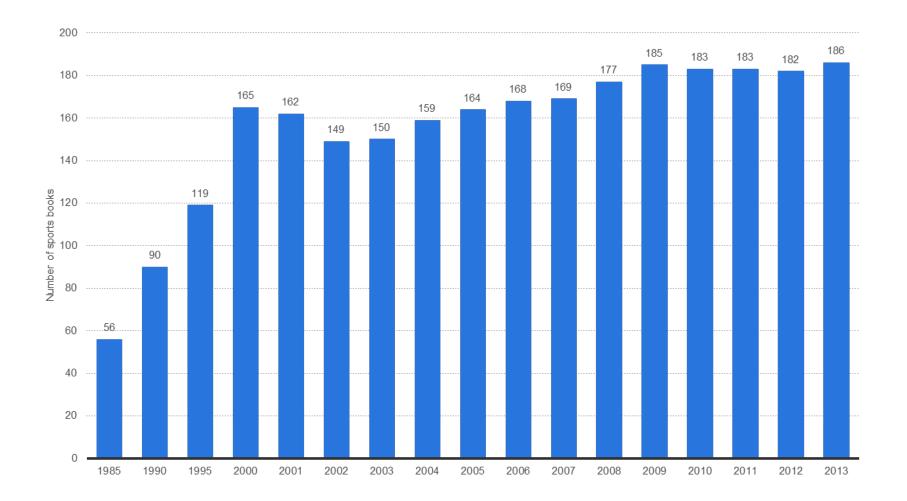
Note: United States; 2006 to 2012

Further information regarding this statistic can be found on page 58.

Source: American Gaming Association; ID 188348



### Total number of sports books in Nevada from 1985 to 2013



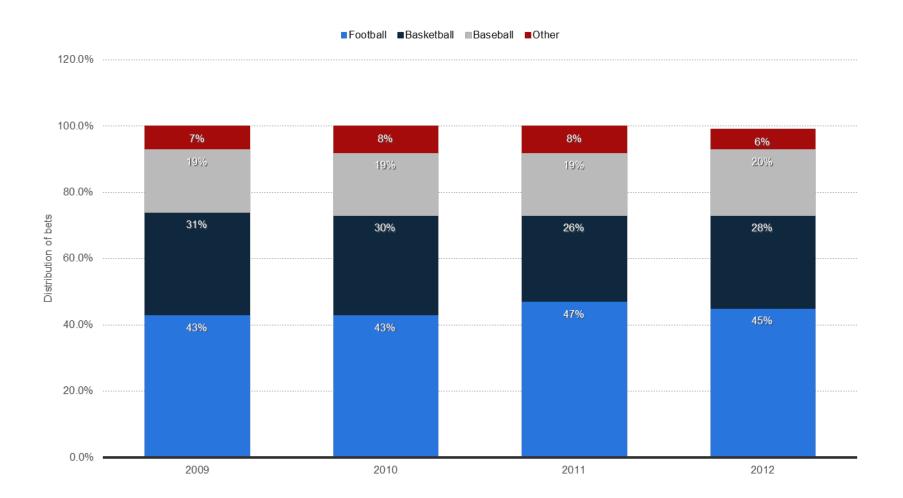
Note: United States; 1985 to 2013

Further information regarding this statistic can be found on page 61.

Source: University of Nevada-Las Vegas; ID 250240



### Distribution of bets placed at sports books in Nevada by sport from 2009 to 2012



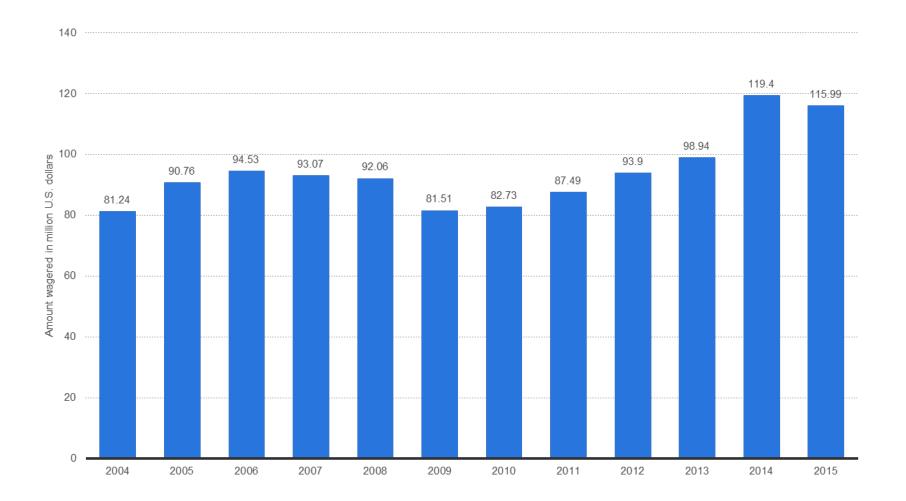
Note: United States; 2009 to 2012

Further information regarding this statistic can be found on page 62.

Source: American Gaming Association; ID 188364



# Amount wagered on the Super Bowl in sports books in Nevada from 2004 to 2015 (in million U.S. dollars)



Note: United States; 2004 to 2015

Further information regarding this statistic can be found on page 63.

Source: Nevada Gaming Control Board; ID 271778

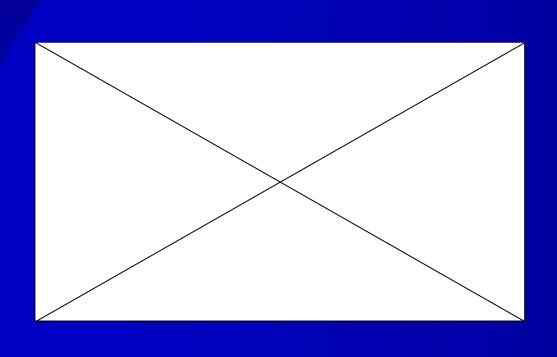


# Today's sports (football) wager

- Who won or lost...and did they cover the point spread?
- Who was leading by the end of the first quarter, first half, third quarter?
- Which player had the first reception?
- Which team had the first fumble?
- How many field goals were kicked in the first quarter, half, third quarter?
- Who was the game MVP?

- How long was the national anthem?
- How many times was the quarterback's wife shown on camera?
- Who will win the coin toss?
- What color will the Gatorade Bath be?
- Who will the MVP thank first?
- Will the over/under exceed 49 points?
- How much cleavage will Katy Perry reveal?

# Lots of opportunities to gamble on sports





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-2.5 pts 🕨 CBB: WVirginia

NBA: Knicks -1.0 pts >

CBB: AppalachianSt -4.5 pts 1

NBA: Hawks 5.0 pts >

CBB: Oklahoma 21.5 pts

Boxing: Manny Pacquiao even >

NBA: Jazz -5.0 pts 🕨

1.0 pts > NBA: Bucks









Basketball betting











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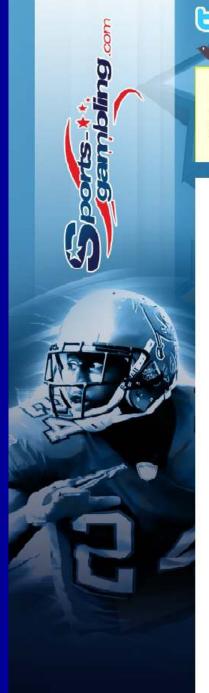
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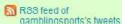
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### \$100K Madness Bracket Challenge

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We're paying a guaranteed \$100,000 to the Top 5 contestants including a huge \$75,000 first-place prize. Enter today and play for the cash prizes this March.

Your first entry is only \$15. Additional entries can be purchased for as little as \$5. Buy multiple entries to increase your chances of taking home first-place cash or even the entire \$100K prize pot.

Here's a breakdown of the prizes:

1st Place - \$75,000 2nd Place - \$12,500 3rd Place - \$7,500 4th Place - \$3,500 5th Place - \$1,500 6th to 1,006 - \$5 Free Bet

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### Weekly Countdown: Stern open to legalized betting, rule changes

- Commissioner David Stern said legalized betting is a "possibility" for NBA games
  He also said the league is considering doing away with limits on zone defenses
- In other topics, Dirk Nowitzki's thoughts on Nash, Mark Cuban's alternative to fines



As part of SI.com's all-decade project highlighting the best and worst of sports in the 2000s, I asked commissioner **David Stern** to examine the last 10 years while also envisioning what the future *may* hold — including legalized sports betting on NBA games, unadulterated zone defenses, a possible lockout and a new form of expansion to Latin America.

### 5 Big ideas from David Stern

• Will sports betting be legalized? From my point of view, that is the big question created by the Tim Donaghy scandal, and with this groundbreaking interview, Stern moved closer than any major commissioner in modern times to an acceptance of legalized betting on his games.

Stern made no commitment to legalized gambling on NBA games in our wide-ranging conversation last week at league headquarters in New York. He did, however, open a dialogue that could ultimately lead to a new relationship between the NBA and legalized sports betting. It's important to grasp the context as detailed below, but for the first time he referred to nationally legalized gambling on the NBA as a "possibility" that "may be a huge opportunity."

By federal law, betting on professional basketball and other American sporting events is legal mainly in Nevada (limited sports betting has also operated in Oregon, Delaware and Montana). Even in Nevada,



NBA ratings have gone up in the two full seasons since Tim Donaghy became a household name.





#### March Madness: A Popular Betting Choice

Most refer to March Madness as: the Road to the Final Four the Tournament the Big Dance

work?

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First Two Days

64 11 32 11 16

Second Week

16 III Elite 8 III Final 4

March Madness Bracket Odds are Innumerable

The odds of you picking a perfect March Madness bracket are not just horrible, they're almost impossibly bad.

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collegiate basketball teams. Making it the largest basketball ingle-elimination competition in the world.

> There are plenty of choices for betting on the web, offering multimillion dollar payouts for picking a perfect bracket like free bracket picking contests.



Major casinos and online sports books are offering March Madness bracket contests.

March Madness betting very popular?

> Why bet on March Madness?

March Madness is beating out Super Bowl as the biggest sports betting bonanza of the year

Bracket betting fever continues to grow, making March Madness No. 1 over the traditionally No. 1 ranking event, the Super Bowl

Betting in 2012:

Super Bowl XLVI = around \$10 billion March Madness = more than \$12 billion

http://www.howstuffworks.com/march-madness-pr-2010.htm http://celebnmusic247.com/top-5-reasons-why-march-madness-is-great

http://www.askmen.com/entertainment/special\_feature\_250/270\_5-things-you-didnt-know-march-madness.htm

http://content.usatoday.com/communities/gameon/post/2012/03/march-madness-betting-bigger than-super-bowl-ncaa-las-vegas-nevada-ncaa-mens-final-four/1#.USZQWKUU-mA

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- \$324 million The amount wagered on collegiate and professional basketball last March at Nevada sports books.
- \$227 million One possible estimate of the March Madness handle in Nevada, based on an estimate that 70 percent of March basketball wagers in Nevada are on the college game.
- \$119 million The record-setting amount wagered on the 2014 Super Bowl at Nevada sports books.
- \$12 billion The estimate of worldwide betting on the NCAA Tournament, according to R.J. Bell of pregame.com.
- 97.7 percent The hotel occupancy rate in Las Vegas for the opening weekend of March Madness, making it the busiest of the year.

Source: The Dallas Morning News, March 18, 2014

- An estimated 50 million Americans participate in March Madness office pools, companies stand to lose at least \$1.2 billion for every unproductive work hour during the first week of the tournament, according to calculations by global outplacement firm Challenger, Gray & Christmas, Inc.
- A 2009 Microsoft survey estimated that 50 million Americans will participate in March Madness office pools. If each of those 50 million workers spend just one hour of work time filling in their brackets, the cost to employers in terms of wages paid to unproductive workers would be \$1.2 billion, based on average hourly earnings of \$24.31 reported in the most recent employment report from the U.S. Bureau of Labor Statistics. (50,000,000 X \$24.31 = \$1,215,500,000)

Source: Challenger, Gray & Christmas Inc., March Madness report, March 2014

During the tournament, 58% of workers will participate in at least one pool, with more than a third of survey respondents believing that their bets will offer a better return than their 401(k) portfolios, according to MSN. March Madness generates \$2.5 billion in illegal wagers each year, according to the FBI.

Source: LA Times - March Madness: Distracted workers, illegal gambling, loss of sleep, March 12, 2012

- Wagering on outcome
- Wagering on individuals
- Rebounds
- Assists
- Over/under point spread

## Percent of U.S. Adults who Played Various Types of Gambling in the Past Year

Type of Gambling	1999-2000 (%) N=2,631	2011-2013 (%) N=2,936
Sports Betting not casino, track or Internet	20.0	16.0
Internet Gambling	0.3	2.1

Source: Welte, J., Barnes, G., Tidwell,, M., Hoffman, J., & Wieczorek, W. (2014). Gambling and problem gambling in the United States: Changes between 1999 and 2013

## **Changes in Gambling Frequency and Quantity of U.S. Adults who Played Various Games**

Type of Gambling	Mean days gambled in 1999-2000	N	Mean days gambled in 2011-2013	N	Mean last win/loss (2012 dollars) 1999-2000	Mean last win/loss 2011-2013
Sports betting not casino, track or Internet	15	526	14	473	\$73	\$94
Internet Gambling	31	9	32	61	\$71	\$269

Source: Welte, J., Barnes, G., Tidwell,, M., Hoffman, J., & Wieczorek, W. (2014). Gambling and problem gambling in the United States: Changes between 1999 and 2013

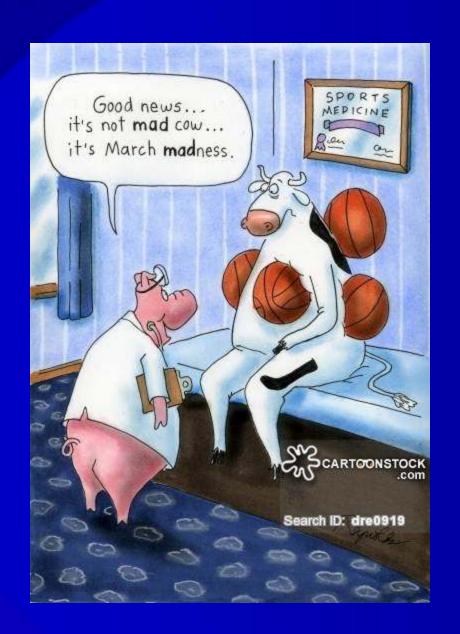
 Gambling on sporting events has become so widely accepted in American culture President Barack Obama makes his annual March Madness selections during a live segment on ESPN – the worldwide leader in sports.

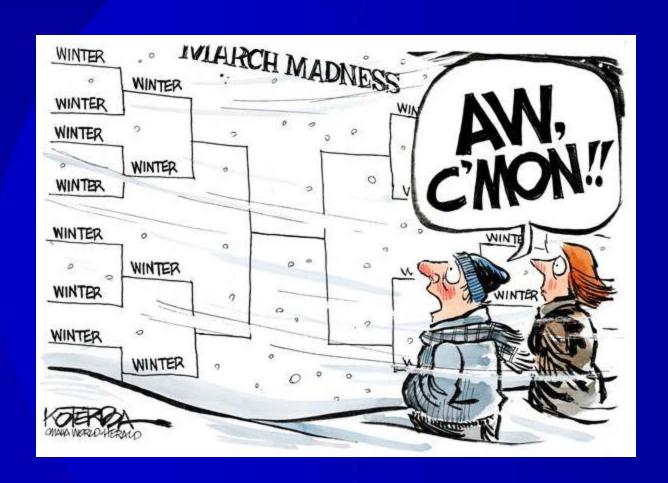


Source: The Legalization Of Sports Gambling: An Irreparable Harm Or The Beginning Of Unprecedented Growth? 2013











### NCAA Study

# Gambling Behaviors and Sports Wagering

#### 2012 NCAA Study

- Third NCAA study on student-athlete gambling behaviors and attitudes (2004, 2008, 2012).
- Data was analyzed for the 23,000 participants in 2012 and the 20,000 respondents for each previous survey (approx 63,000).
- This is the largest study of college student gambling in the world.

#### Methods

- All 1000+ NCAA member institutions were approached to participate.
  - Asked to survey one to three squads.
  - Teams selected by the NCAA via a stratified random sampling protocol designed to provide sufficiently large and representative samples within sports/divisions.
  - FARs asked to facilitate survey administration.
- Expectations for research participant protections set at national and local levels.
- Study protocols were designed to standardize the administration and maximize the anonymity of participating student-athletes and schools.
- Based on the number of surveys received, we estimate that about 65% of schools participated.

#### Wagering Behaviors among Male Student-Athletes

	2004	Study	2008	Study	2012 Study	
	Past Year	1 x / mo+	Past Year	1 x / mo+	Past Year	1 x / mo+
Played cards for money	46.8%	20.6%	45.9%	14.3%	27.4%	6.1%
Bet horses, dogs	9.8%	2.0%	8.5%	1.4%	6.5%	1.5%
Games personal skill	39.7%	16.3%	33.1%	13.0%	25.4%	9.9%
Dice, craps	13.4%	4.3%	11.7%	3.9%	7.8%	2.5%
Slots	19.8%	3.6%	15.1%	2.0%	11.9%	1.8%
Lottery tickets	36.2%	11.1%	31.4%	9.1%	35.2%	11.1%
Played stock market	10.2%	4.7%	9.2%	4.5%	7.4%	3.6%
Commercial bingo	6.5%	0.9%	6.9%	1.1%	5.3%	1.2%
Gambled in casino			22.9%	3.8%	18.7%	3.3%
Bet on sports	23.5%	9.6%	29.5%	9.6%	25.7%	8.3%
Casino games on Internet for money	6.8%	2.8%	12.3%	4.7%	7.5%	1.9%

Note: Percentages displayed are cumulative rather than independent. A student-athlete reporting having wagered 'once/month or more' is also included in the 'past year' figure.

#### Wagering Behaviors among <u>Female</u> Student-Athletes

	2004	Study	2008 Study		2012 Study	
	Past Year	1 x / mo+	Past Year	1 x / mo+	Past Year	1 x / mo+
Played cards for money	19.0%	4.4%	10.7%	1.3%	5.3%	0.6%
Bet horses, dogs	4.8%	0.4%	3.2%	0.1%	2.8%	0.2%
Games personal skill	14.1%	3.2%	7.2%	1.2%	4.0%	0.7%
Dice, craps	3.5%	0.7%	2.2%	0.3%	2.0%	0.3%
Slots	14.3%	1.3%	9.9%	0.5%	8.4%	0.6%
Lottery tickets	29.7%	5.4%	24.0%	3.5%	30.5%	5.1%
Played stock market	3.5%	1.3%	2.1%	0.6%	1.1%	0.4%
Commercial bingo	7.3%	0.8%	6.8%	0.8%	6.2%	0.8%
Gambled in casino			11.0%	0.6%	9.4%	0.6%
Bet on sports	6.7%	1.5%	6.6%	0.8%	5.2%	0.6%
Casino games on Internet for money	2.1%	0.8%	1.9%	0.2%	1.8%	0.3%

Note: Percentages displayed are cumulative rather than independent. A student-athlete reporting having wagered 'once/month or more' is also included in the 'past year' figure.

## Wagering Targets of Student-Athletes who Reported Sports Wagering in Past 12 Months

	2008 Study		2012	Study
	Males	Females	Males	Females
Pro Sports				
NFL	69.2%	59.4%	60.1%	57.7%
NBA	31.0%	20.0%	30.3%	21.2%
MLB	29.0%	20.3%	21.1%	12.7%
Auto Racing	7.5%	5.2%	<b>↓</b>	$\downarrow$
Other pro	30.1%	14.5%	23.7%	12.3%
College Sports				
Football	48.4%	27.8%	37.5%	19.2%
Basketball (season)	37.5%	19.4%	29.1%	17.9%
Basketball (tourney)	62.6%	41.6%	53.1%	37.5%
Other college	19.1%	11.1%	10.7%	8.6%
HS or Youth Sports			6.7%	3.0%

## Genesis and Gambling Companions

#### Genesis of Gambling Behaviors

 In the 2012 study, male student-athletes generally reported starting gambling earlier than females. Also, student-athletes in the 2012 cohort started gambling earlier on average than those in the 2008 cohort:

First Time Gambled for Money	2008 Study (Male   Female)			Study Female)
Before HS	25.5%	13.5%	32.9%	17.8%
HS	66.3%	63.0%	59.1%	57.3%
College	8.2%	23.5%	8.0%	24.8%

- The most typical entry point for male student-athletes is (1) card playing for money, (2) sports wagering, (3) games of personal skill. They are most likely to gamble with teammates or friends.
- Female student-athletes did not show a common entry point. The most frequent first gambling experiences were (1) cards, (2) lottery tickets, (3) slots or (4) sports. They are much more likely to gamble with a significant other or family members than with teammates.

#### Gambling Companions of Student-Athletes who Reported Any Gambling Behavior in Past 12 Months

2012 Study	Males	Females
Teammates, other student-athletes or other students involved in athletics program	33.8%	9.0%
Other friends or co-workers	33.6%	21.3%
Significant other or family	16.7%	60.6%
Other students in residence hall or apartment	8.4%	2.6%
Alone (including online)	4.3%	5.2%
People specific to gambling	1.8%	0.9%
Fraternity/sorority members	1.4%	0.4%

#### First Gambling Experiences among Student-Athletes

2012 Study	Males
Played cards for money	47.8%
Sports Wagering	19.6%
Bet on game of personal skill	12.3%
Lottery/scratch tickets	5.6%
Other	5.2%
Dice/craps	3.4%
Horses, dogs or similar	2.8%
Slots	2.5%
Bingo	0.6%
Internet gambling site	0.1%

2012 Study	Females
Lottery/scratch tickets	25.7%
Played cards for money	23.5%
Slots	15.3%
Sports Wagering	13.0%
Horses, dogs or similar	6.6%
Bet on game of personal skill	5.0%
Bingo	4.8%
Other	4.1%
Dice/craps	1.8%
Internet gambling site	0.2%

## Money Wagered

## Largest One-Day Gambling Loss among Student-Athletes who Reported Gambling in Past 12 Months

2012 Study	Males	Females
Less than \$10	26.9%	46.7%
\$10 - \$24	22.1%	24.9%
\$25 - \$49	13.0%	12.3%
\$50 - \$99	15.9%	10.8%
\$100 - \$299	13.9%	4.5%
\$300 - \$499	4.5%	0.6%
\$500 - \$999	2.3%	0.2%
\$1,000 +	1.4%	0.0%

## Total Financial Debt (Student Loans, Personal Loans, Credit Card Debt) Responsible for Paying

<b>2012 Study</b>	Males	Females
None	41.0%	47.4%
< \$500	3.1%	2.8%
\$500 - \$999	2.6%	2.5%
\$1,000 - \$4,999	11.7%	11.5%
\$5,000 - \$9,999	13.9%	12.7%
\$10,000 - \$20,000	16.1%	13.3%
> \$20,000	11.7%	9.8%

### Gambling in the Digital Age

#### Methods Used for Placing Sports Bets

Among those betting sports at all during year, used that method at all	Males – 2008	Males – 2012
Bet with friends	92.7%	91.5%
Bet with a student bookie	7.8%	8.4%
Bet with an off-campus bookie	7.5%	8.6%
Via Internet or phone/text	26.3%	33.7%
Bet via the Internet	22.3%	20.9%
Bet via phone or text message #	9.4%	20.5%
Bet at casino, sports book, lottery	18.5%	20.9%
Bet through an intermediary *	6.7%	15.0%

#### Notes:

# = option changed from "by cell phone, telephone or PDA" to "by phone or text message".

<sup>\* =</sup> option phrased as "Through an intermediary who placed the bet with a different source" in 2008; "intermediary" replaced with "friend or acquaintance" in 2012.

#### Participation in Fantasy Sports

Males	2004 Study	2008 Study	2012 Study
Participated in <u>free</u> fantasy league	37.6%	50.0%	50.7%
Participated in fantasy league with entry fee and prize money	15.5%	17.0%	18.7%
Consider participation in a fantasy league with and entry fee and a prize to be gambling?		34.3%	19.9%
Females	2004 Study	2008 Study	2012 Study
Females  Participated in <u>free</u> fantasy league	2004 Study 5.5%	2008 Study 8.4%	2012 Study 8.4%
Participated in <u>free</u> fantasy			

## Percentage of Student-Athletes Reporting Playing Simulated Gambling Activities in the Past Year

0040 01	Males			Females		
2012 Study	Past Year	1 x / mo+	1 x / wk+	Past Year	1 x / mo+	1 x / wk+
Played a simulated gambling activity via a videogame console	18.2%	5.8%	2.4%	4.8%	0.9%	0.3%
Played a simulated gambling activity via a social media website	12.0%	3.9%	1.3%	4.2%	0.9%	0.2%
Played a simulated gambling activity via an Internet gambling website	10.3%	3.2%	1.0%	2.4%	0.5%	0.2%
Played a simulated gambling activity on your cell phone	14.5%	5.5%	2.3%	5.4%	1.4%	0.6%
Played a free simulated sports betting or bracket game on the Internet	11.7%	3.5%	1.2%	2.2%	0.4%	0.1%

#### Percentage of Student-Athletes Reporting Playing Any Simulated Gambling Activity in the Past Year

	2012 Study
Males	28.1%
Females	10.2%

## Behaviors Related to Contest Fairness

#### Summary of Findings on Behaviors Related to Providing Inside Information

- 1. There is some indication that student-athletes in Division I (especially in men's basketball?) are being contacted more frequently in recent years by outside sources seeking inside information.
- 2. At the same time, student-athletes in those sports generally reported less explicit sharing of such information in the past two surveys.
- 3. However, they may be sharing information that would be of interest to gamblers unknowingly through social media.

## Summary of Findings on Behaviors Related to Contest Fairness

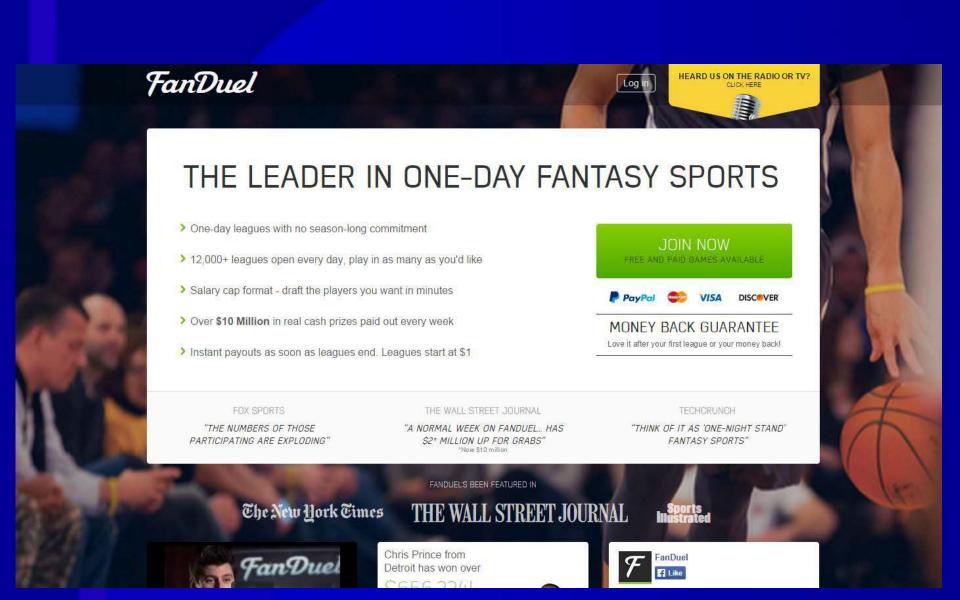
- 1. Although not reaching levels of statistical significance, Division I men's basketball and football players appear to be reporting fewer instances of betting on their own team.
- 2. Fewer instances of student-athletes betting on other teams at their schools are being self-reported.
- 3. Student-athletes are less likely to know of a teammate who is a bookie today than they did eight years ago.

# Additional 2012 Findings

- About 1% of survey participants said they are aware of coaches or other college employees who wager on sports.
- Roughly 5% of all males and 1% of females know a bookmaker.
- Just under 1.5% of males say that they have had a teammate who was a bookmaker (much smaller figure in Division I MBB and MFB).

# Fantasy Sports Participation

Fantasy Sports as defined by US government is a game of skill...not chance



#### **FanDuel**

One day leagues with no season commitment

12,000+ leagues open every day

Salary cap format & players can be drafted in minutes

Over \$10 million in real cash prized paid out every week

Instant payouts as soon as leagues end

Leagues start at \$1

https://www.fanduel.com/how-it-works

In 2008 Montana Lottery began fantasy sports wagering (*Montana Sports Action*)

**Iowa Senate approves Fantasy Sports Bill** (February, 2015)

#### Participation of Fantasy Sports Among College Student-Athletes

	Male		Female			Overall			
	2004	2008	2012	2004	2008	2012	2004	2008	2012
Participation in free fantasy league	37.6%	50%	50.7%	5.5%	8.4%	8.4%	43.1%	58.4%	59.1%
Participation in fantasy league with entry fee and prize money	15.5%	17%	18.7%	2.7%	2.4%	1.8%	18.2%	19.4%	20.5%

# Comparison of Non-Problem and At-Risk/Problem Gamblers' Participation in Fantasy Sports

	M	ale	Female		
	Non-PPG	At-Risk/PPG	Non-PPG	At-Risk/PPG	
Participation in free fantasy league	52.2%	65.4%	8.5%	44.4%	
Participation in fee-based fantasy league	18.4%	48.1%	1.8%	25%	

#### Additional Findings on Fantasy Sports Participation

- 3. Only 34 percent of males and 38 percent of females currently consider it gambling to participate in a fantasy league with an entry fee and prize.
- 4. Of those student-athletes participating in fantasy sports in the past year, 7.2 percent of males and 1.8 percent of females played in a league with an entry fee of \$50 or more. 2.1 percent of males and 0.7 percent of females played in a league with an entry fee of \$150 or higher.
- Among student-athletes playing fantasy sports in the past year, 54 percent of males and 33 percent of females participated in more than one league.
- 6. 48 percent of males and 13 percent of females have participated in free sports-related contests on the Internet.

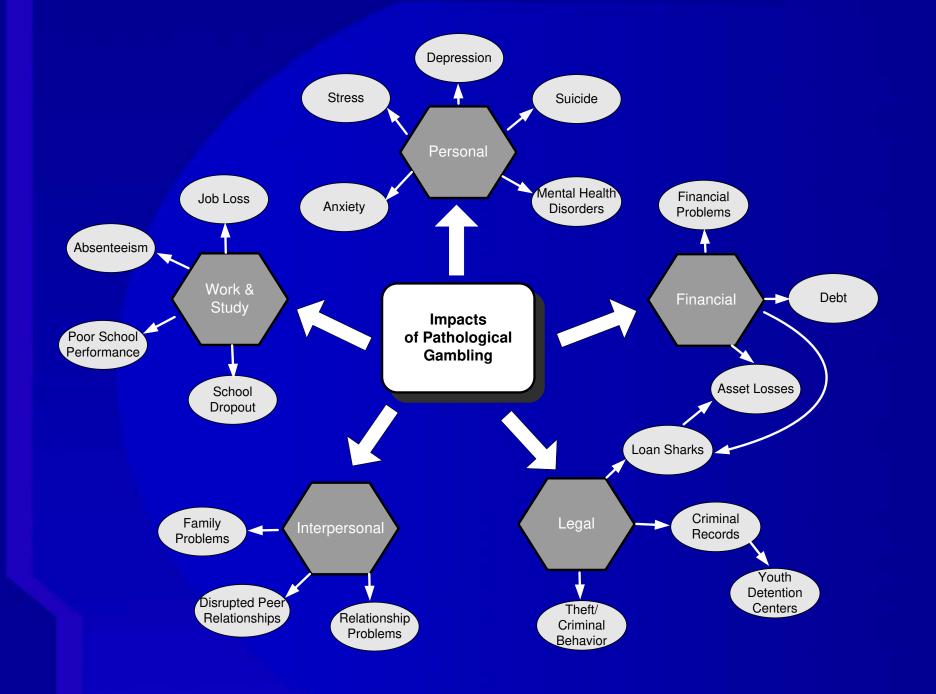
## Key Results

- Gambling is becoming more normalized among American youth, including student-athletes.
- Although many gambling behaviors have decreased in this population over the past few years (perhaps related to the economic downturn), sports wagering remains a popular and frequent activity.
- Betting on sports is highest among males, Division III student-athletes and golfers. However, problem gambling occurs throughout the population.
- Most student-athlete gamblers bet small amounts of money, but some incur significant debt, making them vulnerable to outside influences.

# Key Results for the NCAA

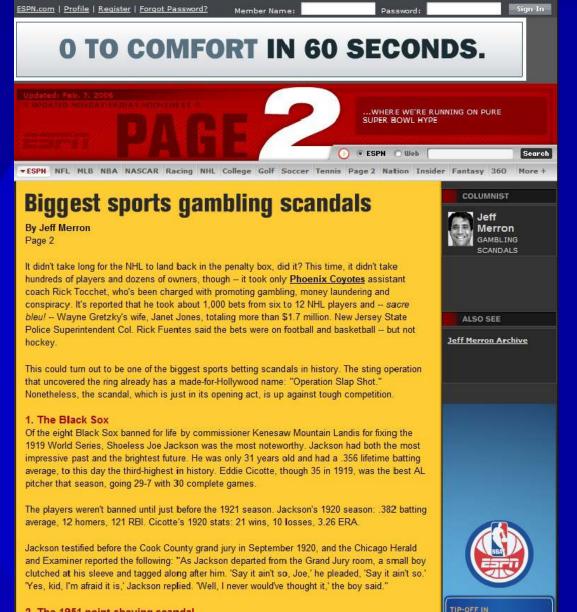
- Outside gambling influences increasingly use social media / technology to gain access to student-athletes and others on campus.
- Technology plays a large role in the business of gambling today.

# Why are we concerned?



# Is sports gambling a problem?

# **Great sports scandals**



DALLAS

IN54H 21M 23s

#### 2. The 1951 point-shaving scandal

The many instances of point shaving uncovered in 1951 make this the biggest scandal in college basketball history. The numbers tell some of the story:

- Thirty-five active and former college players were accused of fixing games.
- Between 1947 and 1951, at least 86 games were fixed

Fourteen gamblers were indicted and convicted.

- Twenty players were indicted and convicted in the scandal.
- The careers and reputations of many players and coaches were ruined.





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#### Warrant Issued for Ex-NBA Player Antoine Walker re: Gambling Debts



A warrant has been issued for the arrest of the former N.B.A. player Antoine Walker on criminal charges stemming from \$822,500 in gambling debts. Walker is accused of three felony counts of writing bad checks. Prosecutors in Las Vegas said he failed to make good on 10 checks totaling \$1 million written to Caesars Palace, Planet Hollywood and the Red Rock Resort. Walker's lawyer in Las Vegas did not immediately respond to messages.

Walker took out gambling markers at Caesars Palace, Planet Hollywood, and Red Rock Resort worth \$1 million from July 27-Jan. 19, Walker paid back

\$178,000 of the markers but now also owes \$82,550 in fees to the district attorney's office for executing the criminal prosecution requested by the casinos, according to the Boston Globe.

Walker earned nearly \$100 million in a 12-year NBA career, leaving the University of Kentucky to join the Celtics as a 20-year-old for the 1996-97 season. The next year, Walker was named an All-Star.

After being traded to the Dallas Mavericks in 2003, Walker ended up being tossed around the league, playing in Atlanta, Miami, Minnesota and he even returned briefly to Boston.

Tyrone Darnell Black, Gambling911.com

Category: Crime , Gambling News , Las Vegas , Sports , NBA

add new comment

Sportsbook Free Bonuses for February College Football Odds

**NFL Playoff Odds** 

The offer is a 100% Signup Bonus, Deposit \$116, get \$116 Free.



#### **Gambling News**



Probe Involving Full Tilt Poker: What a Shock!

This week a number of websites and online

poker forums are reporting on a possible "FBI probe" of the world's number two Internet card room, Full Tilt Poker.



Two Chinese Football Clubs Face Relegation for Gambling

Two top Chinese football clubs could be

relegated for match-fixing and gambling, a league official said Monday, amid a major crackdown to rid the troubled sport of corruption.



Australian Gambling: James Packer Vows to Help Jobless Australian casino king

player, James Packer, has vowed to

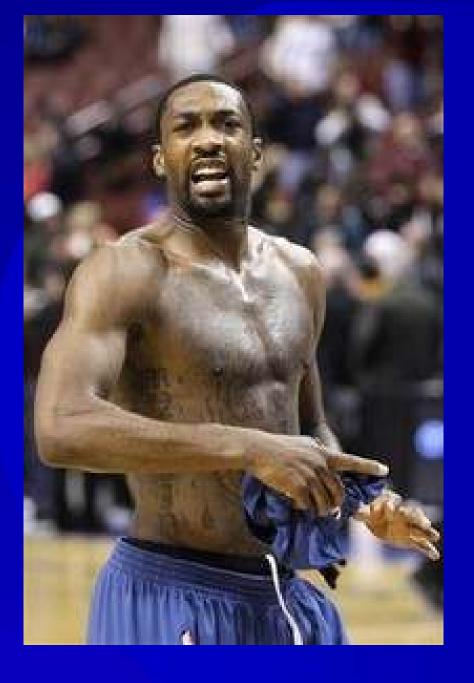
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"The book the NBA doesn't want you to read..." -Deadspin.com

# PERSONAL FOUL

A FIRST-PERSON ACCOUNT OF THE SCANDAL THAT

TIM DONAGHY



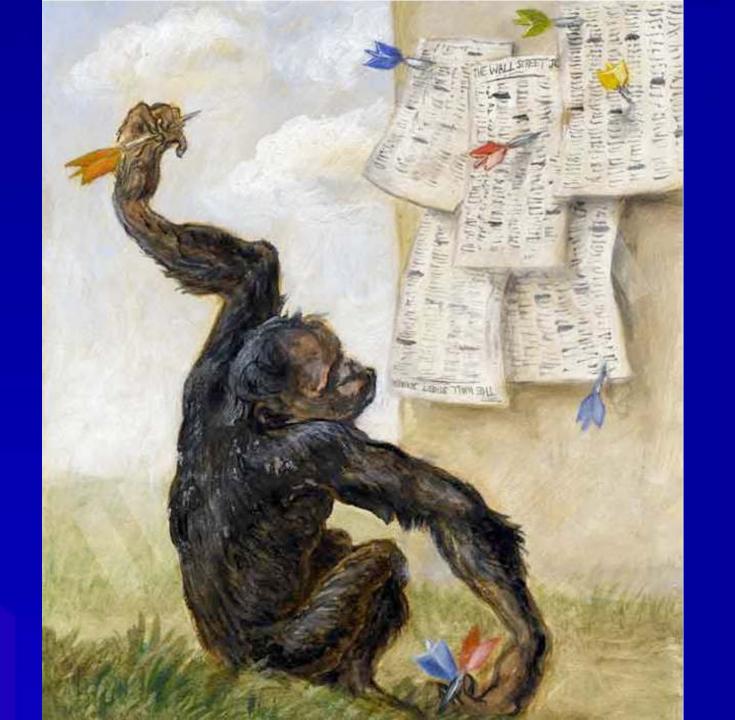
Gilbert Arenas

# Gambling Severity (DSM Classification)

Males	2004 Study	2008 Study	2012 Study
Non-gambler	29.3%	33.7%	42.3%
Social gambler	66.7%	62.5%	55.8%
At-risk gambler	2.9%	1.8%	1.2%
Probable pathological gambler	1.1%	2.0%	0.7%

Females	2004 Study	2008 Study	2012 Study
Non-gambler	51.1%	61.4%	61.3%
Social gambler	48.6%	38.2%	38.6%
At-risk gambler	0.3%	0.2%	< 0.1%
Probable pathological gambler	< 0.1%	0.2%	< 0.1%

# Charlie: A case study



## 10 Signs of Compulsive Sports Gambling

- Excessive telephone calls to 900-number sports betting services.
- Obsessions with point spreads.
- Unusual interest in obscure games.
- Association with other sports bettors.
- Shifting allegiance for/against the same team on different games.
- Frequently hitting up friends or family for loans.
- Extremely defensive when questioned about gambling behavior.
- Debts, unpaid bills, financial troubles.
- Going to others to bet bailed out of desperate financial situations.
- After losing, eager to bet again to get even or ahead.

Texas Council on Problem and Compulsive Gambling